

### School Info

We agree to release the institution's data to the conference: Yes

#### Institutional Contacts:

**Primary Contact Person:** Cindy Goodmon

**Phone:** 6616542346

**CEO:** Dr. Timothy P. White

**University CFO:** Ms. Cindy Goodmon

**Audit Firm:** Aldrich CPAs + Advisors  
LLP

**Title:** Sr. Associate Athletic Director/  
SWA

**Email:** cgoodmon@csub.edu

**CEO Email:** twhite@calstate.edu

**University CFO Email:** cgoodmon@csub.edu

**AUP Report Issuance Date:** 01/13/2020

#### Classification & Conference:

**NCAA Primary Division:** I-No Football

**Athletic Conference:** Western Athletic  
Conference

#### Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball		x	
Bowling			
Cross Country		x	
Equestrian			
Fencing			
Field Hockey			
Football			
Golf		x	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rowing			
Rugby			
Skiing			
Soccer	x	x	
Softball		x	
Swimming and Diving	x	x	
Tennis			
Track, Indoor		x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling	x		
Others			
<b>Totals</b>	<b>6</b>	<b>10</b>	<b>0</b>

### Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$412,796	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> <li>• Public and faculty sales.</li> <li>• Student sales</li> <li>• Shipping and Handling fees.</li> </ul> <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$0	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$4,075,627	<p>Input student fees assessed and restricted for support of intercollegiate athletics.</p>
4	Direct Institutional Support	\$7,735,788	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> <li>• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)</li> <li>• Federal work study support for student workers employed by athletics.</li> <li>• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.</li> </ul>

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$800,884	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> <li>• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> </ul> <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$375,500	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$1,870,094	<p data-bbox="651 239 1523 310">Input contributions <b>provided <u>and</u> used by athletics</b> in the reporting year including:</p> <ul data-bbox="651 352 1523 630" style="list-style-type: none"> <li data-bbox="651 352 1523 464">• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.</li> <li data-bbox="651 474 1523 585">• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.</li> <li data-bbox="651 596 1279 627">• Amounts received above face value for tickets.</li> </ul> <p data-bbox="651 663 1401 695">Contributions shall include cash and marketable securities.</p> <p data-bbox="651 737 834 768">Do not report:</p> <ul data-bbox="651 810 1344 890" style="list-style-type: none"> <li data-bbox="651 810 1344 842">• Pledges until funds are provided to athletics for use.</li> <li data-bbox="651 852 1308 890">• Contributions to be used in other reporting years.</li> </ul>
9	In-Kind	\$180,333	<p data-bbox="651 921 1471 993">Input market value of in-kind contributions in the reporting year including:</p> <ul data-bbox="651 1035 1062 1203" style="list-style-type: none"> <li data-bbox="651 1035 1062 1066">• Dealer provided automobiles.</li> <li data-bbox="651 1077 834 1108">• Equipment.</li> <li data-bbox="651 1119 802 1150">• Services.</li> <li data-bbox="651 1161 938 1203">• Nutritional product.</li> </ul> <p data-bbox="651 1241 1500 1312">All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p data-bbox="651 1350 1471 1381">Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$35,765	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$0	<p>Input <b>all</b> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$454,901	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$125,000	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>
13A	Conference Distributions of Bowl Generated Revenue	\$0	<p>Input conference distributions of revenue generated by a post-season bowl to conference members.</p> <p>Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$0	<p>Input revenues from:</p> <ul style="list-style-type: none"> <li>• Game Programs.</li> <li>• Novelties.</li> <li>• Food and Concessions.</li> <li>• Parking.</li> </ul> <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$322,850	<p>Input revenues from:</p> <ul style="list-style-type: none"> <li>• Sponsorships.</li> <li>• Licensing Agreements.</li> <li>• Advertisement.</li> <li>• Royalties.</li> <li>• In-kind products and services as part of sponsorship agreement.</li> </ul> <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$203,181	<p>Input amounts received by the athletics department for sports camps and clinics.</p>
17	Athletics Restricted Endowment and Investments Income	\$37,443	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income <b>used</b> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$688,056	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> <li>• Expense reimbursements.</li> <li>• Ticket sales.</li> </ul>
	Total Operating Revenues	\$17,318,218	Total of Categories 1-19.

*Expenses*

20	Athletic Student Aid	\$2,965,090	Input the total amount of athletic student-aid for the reporting year including: <ul style="list-style-type: none"> <li>• Summer school.</li> <li>• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).</li> <li>• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).</li> <li>• Other expenses related to attendance.</li> </ul>
----	----------------------	-------------	---

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

**Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.**

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.



ID	Item	Amount	Definition
21	Guarantees	\$60,150	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,295,620	<p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.</li> </ul> <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$17,000	<p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$3,289,451	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.</li> </ul> <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$18,765	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$0	<p>Input severance payments and applicable benefits recognized for past coaching and administrative personnel.</p>
27	Recruiting	\$235,667	<p>Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>

ID	Item	Amount	Definition
28	Team Travel	\$1,786,671	<p>Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$421,067	<p>Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$440,321	<p>Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$501,257	<p>Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</p>
32	Sports Camp Expenses	\$162,954	<p>Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.</p>
33	Spirit Groups	\$291,462	<p>Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$43,305	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$255,831	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees charged by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul>
36	Indirect Institutional Support	\$800,884	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul> <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$300,654	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$154,312	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$82,285	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$3,229,095	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> <li>• Non-team travel (conferences, etc.).</li> <li>• Team banquets and awards.</li> </ul> <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$0	<p>Input all expenditures related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> <li>• Team travel, lodging and meal expenses.</li> <li>• Bonuses related to bowl participation.</li> <li>• Spirit groups.</li> <li>• Uniforms.</li> </ul> <p>Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	<p>Input all coaching bonuses related to participation in a post-season bowl game.</p> <p>Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.</p>
	Total Operating Expenses	\$18,351,841	Total of Categories 20-41A.

### Revenue/Expense Details

1 Ticket Sales \$412,796 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	60,345		
Basketball	256,139	32,419	
Beach Volleyball			
Golf			
Soccer	12,502	5,358	
Softball		4,338	
Swimming and Diving			
Track and Field, X-Country			
Volleyball		15,375	
Wrestling	26,320		
Others			
Subtotal All Teams	355,306	57,490	0
Revenue Not Related to Specific Teams			
Total Revenue	355,306	57,490	0

2 Direct State or Other Government Support \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			0
Total Revenue	0	0	0

3 Student Fees \$4,075,627 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			4,075,627
Total Revenue	0	0	4,075,627



4 Direct Institutional Support \$7,735,788 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			7,735,788
Total Revenue	0	0	7,735,788

5 Less - Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			0
Total Revenue	0	0	0

6 Indirect Institutional Support \$800,884 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			800,884
Total Revenue	0	0	800,884

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees \$375,500 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	25,000		
Basketball	270,000	67,000	
Beach Volleyball			
Golf			
Soccer	13,500		
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	308,500	67,000	0
Revenue Not Related to Specific Teams			
Total Revenue	308,500	67,000	0

8 Contributions \$1,870,094 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	78,585		
Basketball	41,470	82,670	
Beach Volleyball		7,600	
Golf		64,500	
Soccer	4,723	36,850	
Softball		61,468	
Swimming and Diving	29,000	13,700	
Track and Field, X-Country	6,864	6,464	
Volleyball		11,569	
Wrestling	287,609		
Others			
Subtotal All Teams	448,251	284,821	0
Revenue Not Related to Specific Teams			1,137,022
Total Revenue	448,251	284,821	1,137,022

9 In-Kind \$180,333 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball	13,500		
Basketball	700		
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	14,200	0	0
Revenue Not Related to Specific Teams			166,133
Total Revenue	14,200	0	166,133

10 Compensation and Benefits \$35,765 Input all benefits provided by a third party and contractually provided by a third party guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball	8,500	8,500	
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	8,500	8,500	0
Revenue Not Related to Specific Teams			18,765
Total Revenue	8,500	8,500	18,765



11 Media Rights \$0 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

12 NCAA \$454,901 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

Distributions

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			454,901
Total Revenue	0	0	454,901

13 Conference Distributions (Non Media and Non Bowl) \$125,000 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			125,000
Total Revenue	0	0	125,000

13A Conference Distributions of Bowl Generated Revenue \$0 Input conference distributions of revenue generated by a post-season bowl to conference members.

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

	Men's Teams Only Conference Distributions of Bowl Generated Revenue	Women's Teams Only Conference Distributions of Bowl Generated Revenue	Not Allocated by Gender Conference Distributions of Bowl Generated Revenue
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$0 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

15 Royalties, Licensing, Advertisement and Sponsorships

\$322,850 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	75,000		
Basketball	7,500		
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling	59,000		
Others			
Subtotal All Teams	141,500	0	0
Revenue Not Related to Specific Teams			181,350
Total Revenue	141,500	0	181,350

16 Sports Camp Revenues \$203,181 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball	28,518		
Basketball	71,215	11,544	
Beach Volleyball			
Golf		1,400	
Soccer	25,874	4,120	
Softball		6,090	
Swimming and Diving	11,705	26,620	
Track and Field, X-Country			
Volleyball		11,250	
Wrestling	1,750		
Others			
Subtotal All Teams	139,062	61,024	0
Revenue Not Related to Specific Teams			3,095
Total Revenue	139,062	61,024	3,095

17 Athletics Restricted Endowment and Investments Income \$37,443 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball		1,728	
Swimming and Diving			
Track and Field, X-Country			
Volleyball		2	
Wrestling	36		
Others			
Subtotal All Teams	36	1,730	0
Revenue Not Related to Specific Teams			35,677
Total Revenue	36	1,730	35,677



18 Other Operating Revenue \$688,056 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	76,973		
Basketball	47,209		
Beach Volleyball			
Golf		4,792	
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball		396	
Wrestling	66,802		
Others			
Subtotal All Teams	190,984	5,188	0
Revenue Not Related to Specific Teams			491,884
Total Revenue	190,984	5,188	491,884

19 Bowl Revenues \$0 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues \$17,318,218 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	357,921		
Basketball	702,733	202,133	
Beach Volleyball		7,600	
Golf		70,692	
Soccer	56,599	46,328	
Softball		73,624	
Swimming and Diving	40,705	40,320	
Track and Field, X-Country	6,864	6,464	
Volleyball		38,592	
Wrestling	441,517		
Others			
Subtotal All Teams	1,606,339	485,753	0
Revenue Not Related to Specific Teams			15,226,126
Total Revenue	1,606,339	485,753	15,226,126

20 Athletic Student Aid *Total Dollar Amount* \$2,965,090 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

**Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.**

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

<i>Total Equivalencies Awarded</i>	109.53
<i>Total Students Receiving Aid</i>	220

### Male Athlete Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2018-2019 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Baseball	10.93		10.93	25	228,977
Basketball	13		13	13	449,438
Soccer	8.33		8.33	21	277,877
Swimming and Diving	3.88		3.88	16	104,729
Track and Field, X-Country	3.52		3.52	9	60,867
Wrestling	5.51		5.51	19	114,821
Expenses Not Related to Specific Teams					
<b>Totals</b>	<b>45.17</b>	<b>0</b>	<b>45.17</b>	<b>103</b>	<b>1,236,709</b>

## Female Athlete Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2018-2019 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Basketball	15		15	15	452,231
Beach Volleyball	0.06		0.06	1	3,463
Golf	1.94		1.94	10	37,256
Soccer	12.47		12.47	27	352,093
Softball	9.33		9.33	17	212,444
Swimming and Diving	5.99		5.99	21	155,411
Track and Field, X-Country	7.57		7.57	14	130,238
Volleyball	12		12	12	318,841
Expenses Not Related to Specific Teams					6,075
<b>Totals</b>	<b>64.36</b>	<b>0</b>	<b>64.36</b>	<b>117</b>	<b>1,668,052</b>

## Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					60,329
Totals	0	0	0	0	60,329

21 Guarantees \$60,150 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball	45,500	3,500	
Beach Volleyball			
Golf			
Soccer	1,000	2,006	
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball		8,144	
Wrestling			
Others			
Subtotal All Teams	46,500	13,650	0
Expenses Not Related to Specific Teams			
Total Expenses	46,500	13,650	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities \$3,295,620 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
- Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
- Place any severance payments in Category 26.
- Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$17,000 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
- Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.
- Expense Category 23 and 25 should equal Category 10.
- Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	167,025		2	2	186,861	
Basketball	1	1	499,850	8,500	3	3	412,507	
Soccer	1	1	143,456		2	1.25	82,877	



Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Swimming and Diving	1	0.5	62,273		4	0.75	37,008	
Track and Field, X-Country	1	0.25	25,061		2	0.5	29,003	
Wrestling	1	1	114,480		1	0.75	54,845	
Subtotal All Teams	6	4.75	1,012,145	8,500	14	8.25	803,101	0
Expenses Not Related to Specific Teams								
Total Expenses			1,012,145	8,500			803,101	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	168,126	8,500	3	3	271,115	
Beach Volleyball	1	0.5	48,328		1	0.5	43,075	
Golf	1	0.5	31,334					
Soccer	1	1	124,479		2	1.25	75,955	
Softball	1	1	94,505		2	1.25	87,505	
Swimming and Diving	1	0.5	62,273		4	0.75	41,441	

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Track and Field, X-Country	1	0.75	76,194		2	0.1	61,798	
Volleyball	1	1	156,653		2	1.5	135,593	
Subtotal All Teams	8	6.25	761,892	8,500	16	8.35	716,482	0
Expenses Not Related to Specific Teams							2,000	
Total Expenses			761,892	8,500			718,482	0

24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$3,289,451	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.</li> </ul> <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$18,765	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p>

	<b>Men's Teams Only</b>	<b>Women's Teams Only</b>	<b>Not Allocated by Gender</b>
<b>Expenses by Object of Expenditure</b>	<b>Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities</b>	<b>Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party</b>	<b>Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities</b>
Baseball			
Basketball	89,394		30,489

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Beach Volleyball						
Golf						
Soccer						
Softball						
Swimming and Diving						
Track and Field, X-Country						
Volleyball						
Wrestling						
Others						
Subtotal All Teams	89,394	0	30,489	0	0	0
Expenses Not Related to Specific Teams				18,765	3,169,568	
Total Expenses	89,394	0	30,489	18,765	3,169,568	0

26 Severance Payments \$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Severance Payments	Women's Teams Only Severance Payments	Not Allocated by Gender Severance Payments
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

27 Recruiting \$235,667 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Recruiting	Recruiting	Recruiting
Baseball	25,696		
Basketball	82,056	46,057	
Beach Volleyball		1,030	
Golf		133	
Soccer	19,400	15,245	
Softball		4,542	
Swimming and Diving	3,049	8,280	
Track and Field, X-Country	108	1,597	
Volleyball		14,105	
Wrestling	1,779		
Others			
Subtotal All Teams	132,088	90,989	0
Expenses Not Related to Specific Teams			12,590
Total Expenses	132,088	90,989	12,590

28 Team \$1,786,671 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Team Travel	Team Travel	Team Travel
Baseball	255,494		
Basketball	429,679	290,066	
Beach Volleyball		19,650	
Golf		30,407	
Soccer	91,340	120,722	
Softball		138,561	
Swimming and Diving	69,836	86,223	
Track and Field, X-Country	28,578	65,193	
Volleyball		104,029	
Wrestling	54,589		
Others			
Subtotal All Teams	929,516	854,851	0
Expenses Not Related to Specific Teams			2,304
Total Expenses	929,516	854,851	2,304

29 Sports Equipment, Uniforms and Supplies \$421,067 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	67,028		
Basketball	66,914	50,463	
Beach Volleyball		3,770	
Golf		4,356	
Soccer	22,128	30,304	
Softball		41,346	
Swimming and Diving	13,803	26,231	
Track and Field, X-Country	16,633	22,482	
Volleyball		28,794	
Wrestling	7,670		
Others			
Subtotal All Teams	194,176	207,746	0
Expenses Not Related to Specific Teams			19,145
Total Expenses	194,176	207,746	19,145



30 Game Expense s \$440,321 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	33,342		
Basketball	82,000	57,975	
Beach Volleyball		7,600	
Golf		12,180	
Soccer	16,258	13,118	
Softball		15,916	
Swimming and Diving	1,348	848	
Track and Field, X-Country	3,630	5,463	
Volleyball		18,227	
Wrestling	15,425		
Others			
Subtotal All Teams	152,003	131,327	0
Expenses Not Related to Specific Teams			156,991
Total Expenses	152,003	131,327	156,991

31 Fund Raising, Marketing and Promotion \$501,257 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Fund Raising, Marketing and Promotion</b>	<b>Women's Teams Only Fund Raising, Marketing and Promotion</b>	<b>Not Allocated by Gender Fund Raising, Marketing and Promotion</b>
Baseball	111,392		
Basketball	26,068	416	
Beach Volleyball			
Golf		5,047	
Soccer	1,178	806	
Softball		17	
Swimming and Diving	731	631	
Track and Field, X-Country	21	13	
Volleyball		474	
Wrestling	32,480		
Others			
Subtotal All Teams	171,870	7,404	0
Expenses Not Related to Specific Teams			321,983
Total Expenses	171,870	7,404	321,983

32 Sports Camp Expenses \$162,954 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball	29,667		
Basketball	52,565	11,865	
Beach Volleyball			
Golf		716	
Soccer	14,170	2,256	
Softball		1,241	
Swimming and Diving	29	9,714	
Track and Field, X-Country			
Volleyball		9,936	
Wrestling	7,070		
Others			
Subtotal All Teams	103,501	35,728	0
Expenses Not Related to Specific Teams			23,725
Total Expenses	103,501	35,728	23,725

33 Spirit Groups \$291,462 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			291,462
Total Expenses	0	0	291,462

34 Athletic Facilities Debt Service, Leases and Rental Fee \$43,305 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer	535	2,995	
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball		1,386	
Wrestling			
Others			
Subtotal All Teams	535	4,381	0
Expenses Not Related to Specific Teams			38,389
Total Expenses	535	4,381	38,389

35 Direct Overhead and Administrative Expenses \$255,831 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	20,783		
Basketball	5,350	4,127	
Beach Volleyball		382	
Golf		3,572	
Soccer	4,753	5,490	
Softball		4,917	
Swimming and Diving	1,614	1,712	
Track and Field, X-Country	360	587	
Volleyball		1,073	
Wrestling	15,389		
Others			
Subtotal All Teams	48,249	21,860	0
Expenses Not Related to Specific Teams			185,722
Total Expenses	48,249	21,860	185,722

36 Indirect Institutional Support \$800,884 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			800,884
Total Expenses	0	0	800,884

37 Medical Expenses and Insurance \$300,654 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball	198		
Basketball	5,600	205	
Beach Volleyball		8	
Golf		2,698	
Soccer	23,118	11,413	
Softball		188	
Swimming and Diving	9,920	2,471	
Track and Field, X-Country	14	180	
Volleyball		12,458	
Wrestling	541		
Others			
Subtotal All Teams	39,391	29,621	0
Expenses Not Related to Specific Teams			231,642
Total Expenses	39,391	29,621	231,642



38 Memberships and Dues \$154,312 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	2,122	2,223	
Beach Volleyball			
Golf		215	
Soccer	1,389	1,880	
Softball		1,095	
Swimming and Diving	225	225	
Track and Field, X-Country	410	500	
Volleyball		749	
Wrestling	105		
Others			
Subtotal All Teams	4,251	6,887	0
Expenses Not Related to Specific Teams			143,174
Total Expenses	4,251	6,887	143,174

39 Student-Athlete Meals (non-travel) \$82,285 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	3,671		
Basketball	21,056	13,214	
Beach Volleyball		2,234	
Golf		120	
Soccer	7,110	15,411	
Softball			
Swimming and Diving			
Track and Field, X-Country	309	453	
Volleyball		8,785	
Wrestling	675		
Others			
Subtotal All Teams	32,821	40,217	0
Expenses Not Related to Specific Teams			9,247
Total Expenses	32,821	40,217	9,247

40 Other Operating Expenses \$3,229,095 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	70,670		
Basketball	65,691	44,823	
Beach Volleyball		5,735	
Golf		-2,131	
Soccer	19,194	26,740	
Softball		4,578	
Swimming and Diving	3,429	8,012	
Track and Field, X-Country	5,582	13,917	
Volleyball		45,247	
Wrestling	26,018		
Others			
Subtotal All Teams	190,584	146,921	0
Expenses Not Related to Specific Teams			2,891,590
Total Expenses	190,584	146,921	2,891,590

41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Beach Volleyball			
Golf			
Soccer			
Softball			
Swimming and Diving			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses \$18,351,841 Total of Categories 20-41A.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Total Operating Expenses</b>	<b>Women's Teams Only Total Operating Expenses</b>	<b>Not Allocated by Gender Total Operating Expenses</b>
Baseball	1,200,804		
Basketball	2,344,290	1,455,395	
Beach Volleyball		135,275	
Golf		125,903	
Soccer	725,783	800,913	
Softball		606,855	
Swimming and Diving	307,994	403,472	
Track and Field, X-Country	170,576	378,615	
Volleyball		864,494	
Wrestling	445,887		
Others			
Subtotal All Teams	5,195,334	4,770,922	0
Expenses Not Related to Specific Teams	0	26,840	8,358,745
<b>Total Expenses</b>	<b>5,195,334</b>	<b>4,797,762</b>	<b>8,358,745</b>

### Athletics Participation

Table 374 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Number of Participants		Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team		
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		38					
Basketball		15	17				
Beach Volleyball			16		14		
Cross Country			21				13
Golf			10				
Soccer		25	31				
Softball			25				
Swimming and Diving		27	32				
Track, Indoor			29		22		22
Track, Outdoor		17	29		22		22
Volleyball			17		14		
Wrestling		25					
Others							
Total Participants		147	227	0	72	0	57
Participant Proportion		39.3%	60.7%				
Unduplicated Count of Participants		147	182				

**Head Coaching Assignments - Men's Teams**

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Soccer	1		1					
Swimming and Diving		1	1					
Track and Field, X-Country						1	1	
Wrestling	1		1					
Others								
Coaching Position Totals	4	1	5	0	0	1	1	0



**Head Coaching Assignments - Women's Teams**

Table 2B

8 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1					
Beach Volleyball		1	1					
Golf						1		1
Soccer	1		1					
Softball					1		1	
Swimming and Diving		1	1					
Track and Field, X-Country						1	1	
Volleyball					1		1	
Others								
Coaching Position Totals	2	2	4	0	2	2	3	1

**Assistant Coaching Assignments - Men's Teams**

Table 3A

17 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2		2			1		1
Basketball	3		3					
Soccer	1	2	1	2				
Swimming and Diving		2	1	1		2		2
Track and Field, X-Country		2	1	1				
Wrestling	1	1	1	1				
Others								
Coaching Position Totals	7	7	9	5	0	3	0	3

**Assistant Coaching Assignments - Women's Teams**

Table 3B

16 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	2		2		1		1	
Beach Volleyball						1	1	
Golf								
Soccer		1		1	1		1	
Softball					1	1	1	1
Swimming and Diving		2	1	1		2		2
Track and Field, X-Country		2	1	1				
Volleyball		1	1		1		1	
Others								
Coaching Position Totals	2	6	5	3	4	4	5	3

## Other Reporting Items

### AUP Data Categories:

- 50 - Excess Transfers to Institution:** \$0
- 51 - Conference Realignment Expenses:** \$0
- 52 - Total Athletics Related Debt:** \$0
- 53 - Total Institutional Debt:** \$59,554,690
- 54 - Athletics Dedicated Endowments:** \$2,228,942
- 55 - Institutional Endowments:** \$23,245,132
- 56 - Athletics Related Capital Expenditures:** \$2,193,465

### Other Data Categories:

- Institutional Expenses:** \$226,098,852
- Athletically-Related Facilities Annual Debt Service:** \$0
- Institution's Annual Debt Service:** \$3,728,390
- Institution's Education and General Expenses:** \$197,216,316
- Average Cost of Full Grant-in-Aid - In-State:** \$21,634
- Average Cost of Full Grant-in-Aid - Out-of-State:** \$33,855
- Average Cost of Attendance - In-State:** \$25,858
- Average Cost of Attendance - Out-of-State:** \$37,816
- Expenses Dedicated to Compliance:** \$191,601
- Name of Compliance Software Used:** Front Rush
- Compliance FTEs:** 2

### Revenue Distribution - Sports Sponsored

**Distribution Year: 2020**

**Academic Year of Sport Sponsorship Information: 2018-19**

Men's Sports	Women's Sports	Mixed Sports
x Baseball x Men's Basketball x Men's Soccer x Men's Swimming and Diving x Men's Track, Outdoor x Men's Wrestling	x Softball x Women's Basketball x Women's Beach Volleyball x Women's Cross Country x Women's Golf x Women's Soccer x Women's Swimming and Diving x Women's Track, Indoor x Women's Track, Outdoor x Women's Volleyball	Total Mixed Sports Sponsored:
<b>Total Men's Sports Sponsored: 6</b>	<b>Total Women's Sports Sponsored: 10</b>	<b>Sponsored:</b>
<b>Current Year's Submission of Sports Sponsored: 16</b>	<b>Previous Year's Submission of Sports Sponsored: 16</b>	<b>Variance: 0</b>

## Revenue Distribution - Grants-in-Aid

Distribution Year: 2020

Academic Year of Grant-in-Aid Information: 2018-19

## Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	10.93	0	10.93
Basketball	13	0	13
Soccer	8.33	0	8.33
Swimming and Diving	3.88	0	3.88
Track and Field, X- Country	3.52	0	3.52
Wrestling	5.51	0	5.51
<b>Total Men's</b>	<b>45.17</b>	<b>0</b>	<b>45.17</b>

## Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	15	0	15
Beach Volleyball	0.06	0	0.06
Golf	1.94	0	1.94
Soccer	12.47	0	12.47
Softball	9.33	0	9.33
Swimming and Diving	5.99	0	5.99
Track and Field, X- Country	7.57	0	7.57
Volleyball	12	0	12
<b>Total Women's</b>	<b>64.36</b>	<b>0</b>	<b>64.36</b>

## Mixed Team Sports

<b>Mixed Team Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Revenue Distribution Equivalencies Awarded (A+B)</b>
<b>Total Mixed</b>	0	0	0

<b>Prior Year Total Rev Dist Equivalencies</b>	<b>Current Year Total Rev Dist Equivalencies</b>	<b>Variance Between Prior and Current Year</b>
107.72	109.53	1.81 (1.68%)

**Revenue Distribution - Pell Grants**

**Distribution Year: 2020**

**Academic Year of Pell Grant Information: 2018-19**

**Men's Team Sports**

<b>Sport</b>	<b>2018-19 Pell Grants</b>	<b>Prior Year Pell Grants</b>	<b>Variance Totals</b>	<b>Total Dollar Amount for SAs on Pell Grants</b>
Baseball	9	11	-2	38,341
Basketball	5	7	-2	28,302
Soccer	9	10	-1	35,041
Swimming and Diving	10	8	2	38,675
Track and Field, X-Country	15	11	4	68,877
Wrestling	15	15	0	69,614
<b>Men's Total</b>	<b>63</b>	<b>62</b>	<b>1</b>	<b>278,850</b>

**Women's Team Sports**

<b>Sport</b>	<b>2018-19 Pell Grants</b>	<b>Prior Year Pell Grants</b>	<b>Variance Totals</b>	<b>Total Dollar Amount for SAs on Pell Grants</b>
Basketball	13	10	3	55,915
Beach Volleyball	0	0	0	0
Golf	4	1	3	25,664
Soccer	14	11	3	55,346
Softball	11	5	6	37,768
Swimming and Diving	10	6	4	35,261
Track and Field, X-Country	26	16	10	136,436
Volleyball	2	0	2	10,448
<b>Women's Total</b>	<b>80</b>	<b>49</b>	<b>31</b>	<b>356,838</b>

**Mixed Team Sports**

<b>Sport</b>	<b>2018-19 Pell Grants</b>	<b>Prior Year Pell Grants</b>	<b>Variance Totals</b>	<b>Total Dollar Amount for SAs on Pell Grants</b>
<b>Mixed Total</b>	<b>0</b>		<b>0</b>	<b>0</b>



	<b>2018-19 Pell Grants</b>	<b>Prior Year Pell Grants</b>	<b>Variance Totals</b>	<b>Total Dollar Amount for SAs on Pell Grants</b>
<b>Total</b>	<b>143</b>	<b>111</b>	<b>32</b>	<b>\$635,688</b>

**Variance explanation:**

**Comments**

**Comments:**

### Miscellaneous Information

**Note: These values are calculated from data entered earlier in the system.**

Athletically  
Related  
Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

**Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.**

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$1,236,709
Women's Teams	\$1,661,977
Total Amount	\$2,898,686

Recruiting  
Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$132,088
Women's Teams	\$90,989

Total Amount	\$223,077
--------------	-----------

Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$213,083	4.75	\$168,691	6
Women's Teams	\$121,903	6.25	\$95,237	8

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$97,346	8.25	\$57,364	14
Women's Teams	\$85,806	8.35	\$44,780	16

**Statement of Revenues and Expenses  
For the fiscal year ended 2019 (UNAUDITED)**

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$0	\$256,139	\$32,419	\$124,238	\$0	\$412,796
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$4,075,627	\$4,075,627
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$7,735,788	\$7,735,788
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$800,884	\$800,884
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$0	\$270,000	\$67,000	\$38,500	\$0	\$375,500
8	Contributions	\$0	\$41,470	\$82,670	\$608,932	\$1,137,022	\$1,870,094
9	In-Kind	\$0	\$700	\$0	\$13,500	\$166,133	\$180,333
10	Compensation and Benefits provided by a third party	\$0	\$8,500	\$8,500	\$0	\$18,765	\$35,765
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$0	\$0	\$454,901	\$454,901
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$0	\$0	\$0	\$125,000	\$125,000
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$0	\$0	\$0	\$0	\$0	\$0
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$7,500	\$0	\$134,000	\$181,350	\$322,850
16	Sports Camp Revenues	\$0	\$71,215	\$11,544	\$117,327	\$3,095	\$203,181
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$1,766	\$35,677	\$37,443
18	Other Operating Revenue	\$0	\$47,209	\$0	\$148,963	\$491,884	\$688,056
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
	Total Operating Revenues	\$0	\$702,733	\$202,133	\$1,187,226	\$15,226,126	\$17,318,218
<i>Expenses</i>							
20	Athletic Student Aid	\$0	\$449,438	\$452,231	\$1,997,017	\$66,404	\$2,965,090
21	Guarantees	\$0	\$45,500	\$3,500	\$11,150	\$0	\$60,150
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$0	\$912,357	\$439,241	\$1,942,022	\$2,000	\$3,295,620
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$8,500	\$8,500	\$0	\$0	\$17,000
24	Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$0	\$89,394	\$30,489	\$0	\$3,169,568	\$3,289,451
25	Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$18,765	\$18,765
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$0	\$82,056	\$46,057	\$94,964	\$12,590	\$235,667
28	Team Travel	\$0	\$429,679	\$290,066	\$1,064,622	\$2,304	\$1,786,671
29	Sports Equipment, Uniforms and Supplies	\$0	\$66,914	\$50,463	\$284,545	\$19,145	\$421,067
30	Game Expenses	\$0	\$82,000	\$57,975	\$143,355	\$156,991	\$440,321
31	Fund Raising, Marketing and Promotion	\$0	\$26,068	\$416	\$152,790	\$321,983	\$501,257
32	Sports Camp Expenses	\$0	\$52,565	\$11,865	\$74,799	\$23,725	\$162,954
33	Spirit Groups	\$0	\$0	\$0	\$0	\$291,462	\$291,462
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$4,916	\$38,389	\$43,305
35	Direct Overhead and Administrative Expenses	\$0	\$5,350	\$4,127	\$60,632	\$185,722	\$255,831
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$800,884	\$800,884
37	Medical Expenses and Insurance	\$0	\$5,600	\$205	\$63,207	\$231,642	\$300,654

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
38	Memberships and Dues	\$0	\$2,122	\$2,223	\$6,793	\$143,174	\$154,312
39	Student-Athlete Meals (non-travel)	\$0	\$21,056	\$13,214	\$38,768	\$9,247	\$82,285
40	Other Operating Expenses	\$0	\$65,691	\$44,823	\$226,991	\$2,891,590	\$3,229,095
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$0	\$2,344,290	\$1,455,395	\$6,166,571	\$8,385,585	\$18,351,841
	<b>Excess (Deficiencies) of Revenues Over (Under) Expenses</b>	<b>\$0</b>	<b>-\$1,641,557</b>	<b>-\$1,253,262</b>	<b>-\$4,979,345</b>	<b>\$6,840,541</b>	<b>-\$1,033,623</b>