

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Person: Travis Wilson

Phone: [REDACTED]

CEO: Dr. Havidan Rodriguez

University CFO: Travis Wilson

Audit Firm: EFPR Group, CPA's

Title: Associate Athletic Director for Business

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AUP Report Issuance Date: 01/15/2019

Date:

Classification & Conference:

NCAA Primary Division: I-FCS

Athletic Conference: America East Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	6,254	49.2%
Female Undergraduates:	6,449	50.8%
Total Undergraduates:	12,703	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey		x	
Football	x		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf		x	
Gymnastics			
Ice Hockey			
Lacrosse	x	x	
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	x	x	
Softball		x	
Swimming and Diving			
Tennis			
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling			
Others			
Totals	8	10	0

Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$566,861	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> • Public and faculty sales. • Student sales • Shipping and Handling fees. <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$0	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$7,323,221	<p>Input student fees assessed and restricted for support of intercollegiate athletics.</p>
4	Direct Institutional Support	\$10,510,753	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> • Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers) • Federal work study support for student workers employed by athletics. • Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$539,369	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> • Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. • Facilities maintenance. • Security. • Risk Management. • Utilities. <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$365,518	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$454,900	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$1,527,700	<p>Input contributions provided <u>and</u> used by athletics in the reporting year including:</p> <ul style="list-style-type: none"> • Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program. • Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year. • Amounts received above face value for tickets. <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> • Pledges until funds are provided to athletics for use. • Contributions to be used in other reporting years.
9	In-Kind	\$0	<p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> • Dealer provided automobiles. • Equipment. • Services. • Nutritional product. <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$88,067	<p>Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$919,873	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$526,692	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$90,265	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Game Programs. • Novelties. • Food and Concessions. • Parking. <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$318,522	<p>Input revenues from:</p> <ul style="list-style-type: none"> • Sponsorships. • Licensing Agreements. • Advertisement. • Royalties. • In-kind products and services as part of sponsorship agreement. <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$43,949	<p>Input amounts received by the athletics department for sports camps and clinics.</p>
17	Athletics Restricted Endowment and Investments Income	\$0	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$581,494	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including: <ul style="list-style-type: none"> • Expense reimbursements. • Ticket sales.
	Total Operating Revenues	\$23,857,184	Total of Categories 1-19.

Expenses

20	Athletic Student Aid	\$7,774,044	<p>Input the total amount of athletic student-aid for the reporting year including:</p> <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility). <p>Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.</p> <p>Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).</p> <p>Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.</p> <p>This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.</p>
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ID	Item	Amount	Definition
21	Guarantees	\$90,000	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,865,006	<p data-bbox="646 327 1495 436">Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul data-bbox="646 480 1526 669" style="list-style-type: none"> <li data-bbox="646 480 1011 512">• Gross wages and bonuses. <li data-bbox="646 527 1526 669">• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p data-bbox="646 709 1235 741">Place any severance payments in Category 26.</p> <p data-bbox="646 781 1490 850">Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p data-bbox="646 867 1487 976">Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul data-bbox="646 1020 1300 1323" style="list-style-type: none"> <li data-bbox="646 1020 833 1052">• Car stipend. <li data-bbox="646 1066 1019 1098">• Country club membership. <li data-bbox="646 1113 1300 1144">• Allowances for clothing, housing, entertainment. <li data-bbox="646 1159 865 1190">• Speaking fees. <li data-bbox="646 1205 959 1236">• Camps compensation. <li data-bbox="646 1251 870 1283">• Media income. <li data-bbox="646 1297 1008 1329">• Shoe and apparel income. <p data-bbox="646 1360 1354 1392">Expense Category 23 and 25 should equal Category 10.</p> <p data-bbox="646 1432 1490 1501">Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$3,135,129	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$0	<p>Input severance payments and applicable benefits recognized for past coaching and administrative personnel.</p>
27	Recruiting	\$389,021	<p>Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>

ID	Item	Amount	Definition
28	Team Travel	\$2,048,564	<p data-bbox="646 237 1503 499">Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p data-bbox="646 537 1503 604">Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$818,991	<p data-bbox="646 625 1523 737">Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p data-bbox="646 772 1523 842">Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$597,415	<p data-bbox="646 863 1503 1010">Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p data-bbox="646 1045 1503 1115">Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$195,166	<p data-bbox="646 1136 1503 1205">Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</p>
32	Sports Camp Expenses	\$0	<p data-bbox="646 1262 1503 1409">Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.</p>
33	Spirit Groups	\$0	<p data-bbox="646 1430 1503 1499">Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p data-bbox="646 1535 1503 1602">Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$365,518	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$1,647,842	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees charged by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses.
36	Indirect Institutional Support	\$539,369	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> • Administrative/Overhead fees <u>not charged</u> by the institution to athletics. • Facilities maintenance. • Security. • Risk Management. • Utilities. • Equipment Repair. • Telephone. • Other Administrative Expenses. <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$145,941	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$131,297	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$0	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$1,692,482	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> • Non-team travel (conferences, etc.). • Team banquets and awards. <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$0	<p>Input all expenditures related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> • Team travel, lodging and meal expenses. • Bonuses related to bowl participation. • Spirit groups. • Uniforms. <p>Note: All post-season bowl related coaching compensation/ bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	<p>Input all coaching bonuses related to participation in a post-season bowl game.</p> <p>Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.</p>
	Total Operating Expenses	\$23,435,785	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$566,861 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	0		
Basketball	193,436	20,085	
Field Hockey		0	
Football	178,790		
Golf		0	
Lacrosse	157,233		
Soccer	12,222		
Softball			
Track and Field, X-Country			
Volleyball		5,095	
Others			
Subtotal All Teams	541,681	25,180	0
Revenue Not Related to Specific Teams			
Total Revenue	541,681	25,180	0

2 Direct State or Other Government Support \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

3 Student Fees \$7,323,221 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			7,323,221
Total Revenue	0	0	7,323,221

4 Direct Institutional Support \$10,510,753 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball	109,528		
Basketball	646,582	543,963	
Field Hockey		160,975	
Football	1,060,200		
Golf		96,392	
Lacrosse	286,230	195,116	
Soccer	93,985	120,120	
Softball		131,199	
Track and Field, X-Country	184,781	184,781	
Volleyball		153,103	
Others			
Subtotal All Teams	2,381,306	1,585,649	0
Revenue Not Related to Specific Teams			6,543,798
Total Revenue	2,381,306	1,585,649	6,543,798

5 Less - Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Indirect Institutional Support \$539,369 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			539,369
Total Revenue	0	0	539,369

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$365,518 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			365,518
Total Revenue	0	0	365,518

7 Guarantees \$454,900 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball	100,000	25,000	
Field Hockey			
Football	275,000		
Golf			
Lacrosse			
Soccer		11,500	
Softball			
Track and Field, X-Country	22,475	18,425	
Volleyball		2,500	
Others			
Subtotal All Teams	397,475	57,425	0
Revenue Not Related to Specific Teams			
Total Revenue	397,475	57,425	0

8 Contributions \$1,527,700 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	26,297		
Basketball	50,346	-2,272	
Field Hockey		2,682	
Football	98,982		
Golf		6,207	
Lacrosse	34,579	1,824	
Soccer	8,296	1,893	
Softball		15,304	
Track and Field, X-Country	5,128	1,529	
Volleyball		787	
Others			
Subtotal All Teams	223,628	27,954	0
Revenue Not Related to Specific Teams			1,276,118
Total Revenue	223,628	27,954	1,276,118

9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

10 Compensation and Benefits provided by a third party \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$88,067 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			88,067
Total Revenue	0	0	88,067

12 NCAA \$919,873 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse	24,000		
Soccer	20,250		
Softball		15,485	
Track and Field, X-Country	920	920	
Volleyball			
Others			
Subtotal All Teams	45,170	16,405	0
Revenue Not Related to Specific Teams			858,298
Total Revenue	45,170	16,405	858,298

13 Conference Distributions (Non Media and Non Bowl) \$526,692 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	31,506	33,536	
Field Hockey			
Football			
Golf			
Lacrosse	21,870		
Soccer	1,210	1,185	
Softball			
Track and Field, X-Country			
Volleyball		2,107	
Others			
Subtotal All Teams	54,586	36,828	0
Revenue Not Related to Specific Teams			435,278
Total Revenue	54,586	36,828	435,278

14 Program, Novelty, Parking and Concession Sales \$90,265 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	16,602	3,948	
Field Hockey			
Football	25,243		
Golf			
Lacrosse	37,842		
Soccer	3,473		
Softball			
Track and Field, X- Country			
Volleyball			
Others			
Subtotal All Teams	83,160	3,948	0
Revenue Not Related to Specific Teams			3,157
Total Revenue	83,160	3,948	3,157

15 Royalties, Licensing, Advertisement and Sponsorships

\$318,522 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			318,522
Total Revenue	0	0	318,522

16 Sports Camp Revenues \$43,949 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball	4,896		
Basketball	6,500	214	
Field Hockey		9,821	
Football	2,505		
Golf			
Lacrosse	17,558	288	
Soccer	1,717	450	
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	33,176	10,773	0
Revenue Not Related to Specific Teams			
Total Revenue	33,176	10,773	0

17 Athletics Restricted Endowment and Investments Income

\$0 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

18 Other Operating Revenue \$581,494 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	3,263		
Basketball	19,424	292	
Field Hockey			
Football	34,681		
Golf			
Lacrosse	1,149		
Soccer		742	
Softball		225	
Track and Field, X-Country	36	36	
Volleyball			
Others			
Subtotal All Teams	58,553	1,295	0
Revenue Not Related to Specific Teams			521,646
Total Revenue	58,553	1,295	521,646

- 19 Bowl Revenues \$0 Input all amounts received related to participation in a post-season bowl game, including:
- Expense reimbursements.
 - Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues \$23,857,184 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	143,984		
Basketball	1,064,396	624,766	
Field Hockey		173,478	
Football	1,675,401		
Golf		102,599	
Lacrosse	580,461	197,228	
Soccer	141,153	135,890	
Softball		162,213	
Track and Field, X-Country	213,340	205,691	
Volleyball		163,592	
Others			
Subtotal All Teams	3,818,735	1,765,457	0
Revenue Not Related to Specific Teams			18,272,992
Total Revenue	3,818,735	1,765,457	18,272,992

20	Athletic Student Aid	<i>Total Dollar Amount</i>	\$7,774,044	Input the total amount of athletic student-aid for the reporting year including: <ul style="list-style-type: none"> • Summer school. • Tuition discounts and waivers (unless it is a discount or waiver available to the general student body). • Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
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Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

<i>Total Equivalencies Awarded</i>	214.26
<i>Total Students Receiving Aid</i>	341

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.49		11.49	26	328,874
Basketball	13		13	13	563,656
Football	61.73		61.73	74	2,342,245
Lacrosse	12.32		12.32	38	354,279
Soccer	8.78		8.78	16	353,639
Track and Field, X-Country	12.78		12.78	23	390,324
Expenses Not Related to Specific Teams			0		27,357
Totals	120.1	0	120.1	190	4,360,374

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	15		15	15	624,218
Field Hockey	11.5		11.5	16	376,382
Golf	4.53		4.53	6	178,526
Lacrosse	10.51		10.51	27	272,525
Soccer	12.72		12.72	16	420,485
Softball	9.9		9.9	19	329,585
Track and Field, X-Country	18		18	40	550,017
Volleyball	12		12	12	450,763
Expenses Not Related to Specific Teams					27,356
Totals	94.16	0	94.16	151	3,229,857

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					183,813
Totals	0	0	0	0	183,813

21 Guarantees \$90,000 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball			
Field Hockey			
Football	90,000		
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	90,000	0	0
Expenses Not Related to Specific Teams			
Total Expenses	90,000	0	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities \$3,865,006 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	65,364		2	1.5	64,420	
Basketball	1	1	369,450		3	3	224,005	
Football	1	1	293,634		13	11.34	803,821	

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Lacrosse	1	1	175,367		2	2	110,086	
Soccer	1	1	68,100		2	0.78	30,451	
Track and Field, X-Country	2	0.65	88,105		10	1.79	70,378	
Subtotal All Teams	7	5.65	1,060,020	0	32	20.41	1,303,161	0
Expenses Not Related to Specific Teams								
Total Expenses			1,060,020	0			1,303,161	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	240,696		3	3	228,114	
Field Hockey	1	1	80,296		2	2	79,971	
Golf	1	1	62,321		1	0.86	34,060	
Lacrosse	1	1	94,952		2	1.58	76,193	
Soccer	1	1	69,038		2	1.29	62,369	
Softball	1	1	90,968		2	2	76,111	
Track and Field, X-Country	1	0.65	88,105		10	1.57	61,920	
Volleyball	1	1	65,689		2	2	91,022	

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Subtotal All Teams	8	7.65	792,065	0	24	14.30	709,760	0
Expenses Not Related to Specific Teams								
Total Expenses			792,065	0			709,760	0

24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$3,135,129	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> • Gross wages and bonuses. • Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state. <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. <p>Expense Category 23 and 25 should equal Category 10.</p>

Expenses by Object of Expenditure	Men's Teams Only Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Women's Teams Only Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Not Allocated by Gender Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities
Baseball			
Basketball	60,743	58,802	

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Field Hockey						
Football	27,697					
Golf						
Lacrosse						
Soccer						
Softball						
Track and Field, X-Country	20,019		20,019			
Volleyball						
Others						
Subtotal All Teams	108,459	0	78,821	0	0	0
Expenses Not Related to Specific Teams					2,947,849	
Total Expenses	108,459	0	78,821	0	2,947,849	0

26 Severance Payments \$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Severance Payments	Women's Teams Only Severance Payments	Not Allocated by Gender Severance Payments
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

27 Recruiting \$389,021 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Recruiting	Recruiting	Recruiting
Baseball	9,112		
Basketball	86,379	72,600	
Field Hockey		3,153	
Football	123,996		
Golf		4,241	
Lacrosse	8,927	6,237	
Soccer	4,166	7,232	
Softball		11,795	
Track and Field, X-Country	12,772	15,213	
Volleyball		23,198	
Others			
Subtotal All Teams	245,352	143,669	0
Expenses Not Related to Specific Teams			
Total Expenses	245,352	143,669	0

28 Team \$2,048,564 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Team Travel	Team Travel	Team Travel
Baseball	89,588		
Basketball	158,128	190,478	
Field Hockey		67,239	
Football	493,652		
Golf		58,154	
Lacrosse	139,609	80,603	
Soccer	67,874	75,004	
Softball		111,912	
Track and Field, X-Country	177,899	184,622	
Volleyball		81,888	
Others			
Subtotal All Teams	1,126,750	849,900	0
Expenses Not Related to Specific Teams			71,914
Total Expenses	1,126,750	849,900	71,914

29 Sports Equipment, Uniforms and Supplies \$818,991 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	24,152		
Basketball	43,037	22,873	
Field Hockey		28,473	
Football	341,395		
Golf		12,976	
Lacrosse	61,969	27,090	
Soccer	16,615	21,209	
Softball		17,323	
Track and Field, X-Country	44,104	46,134	
Volleyball		21,373	
Others			
Subtotal All Teams	531,272	197,451	0
Expenses Not Related to Specific Teams			90,268
Total Expenses	531,272	197,451	90,268

30 Game Expense s \$597,415 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	12,856		
Basketball	58,850	44,150	
Field Hockey		10,499	
Football	53,810		
Golf			
Lacrosse	16,596	10,142	
Soccer	9,812	8,390	
Softball		6,314	
Track and Field, X-Country	4,237	4,291	
Volleyball		10,772	
Others			
Subtotal All Teams	156,161	94,558	0
Expenses Not Related to Specific Teams			346,696
Total Expenses	156,161	94,558	346,696

31 Fund Raising, Marketing and Promotion \$195,166 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball	43,664	43,664	
Field Hockey			
Football	47,894		
Golf			
Lacrosse	14,552		
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	106,110	43,664	0
Expenses Not Related to Specific Teams			45,392
Total Expenses	106,110	43,664	45,392

32 Sports Camp Expenses \$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only Sports Camp Expenses	Women's Teams Only Sports Camp Expenses	Not Allocated by Gender Sports Camp Expenses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

33 Spirit Groups \$0 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

34 Athletic Facilities Debt Service, Leases and Rental Fee \$365,518 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			365,518
Total Expenses	0	0	365,518

35 Direct Overhead and Administrative Expenses \$1,647,842 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			1,647,842
Total Expenses	0	0	1,647,842

36 Indirect Institutional Support \$539,369 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			539,369
Total Expenses	0	0	539,369

37 Medical Expenses and Insurance \$145,941 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			145,941
Total Expenses	0	0	145,941

38 Memberships and Dues \$131,297 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball	3,760	529	
Field Hockey		638	
Football			
Golf		995	
Lacrosse	275	2,325	
Soccer	475	423	
Softball		395	
Track and Field, X-Country	525	675	
Volleyball		665	
Others			
Subtotal All Teams	5,035	6,645	0
Expenses Not Related to Specific Teams			119,617
Total Expenses	5,035	6,645	119,617

39 Student-Athlete Meals (non-travel) \$0 Include meal allowance and food/snacks provided to student-athletes.
 Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

40 Other Operating Expenses \$1,692,482 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	15,246		
Basketball	71,597	47,162	
Field Hockey		14,556	
Football	127,502		
Golf		16,571	
Lacrosse	43,244	15,737	
Soccer	21,681	10,668	
Softball		19,950	
Track and Field, X-Country	16,649	14,823	
Volleyball		11,058	
Others			
Subtotal All Teams	295,919	150,525	0
Expenses Not Related to Specific Teams			1,246,038
Total Expenses	295,919	150,525	1,246,038

41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Bowl Expenses	Bowl Expenses	Bowl Expenses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses \$0 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$23,435,785 Total of Categories 20-41A.

Expenses by Object of Expenditure	Men's Teams Only Total Operating Expenses	Women's Teams Only Total Operating Expenses	Not Allocated by Gender Total Operating Expenses
Baseball	609,612		
Basketball	1,683,269	1,573,286	
Field Hockey		661,207	
Football	4,745,646		
Golf		367,844	
Lacrosse	924,904	585,804	
Soccer	572,813	674,818	
Softball		664,353	
Track and Field, X-Country	825,012	985,819	
Volleyball		756,428	
Others			
Subtotal All Teams	9,361,256	6,269,559	0
Expenses Not Related to Specific Teams	27,357	27,356	7,750,257
Total Expenses	9,388,613	6,296,915	7,750,257

Athletics Participation

Table 582 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Men's Teams	Women's Teams	Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
				Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		33					
Basketball		14	15				
Cross Country		18	14				
Field Hockey			16				
Football		99					
Golf			6				
Lacrosse		50	24				
Soccer		27	21				
Softball			20				
Track, Indoor		44	59				
Track, Outdoor		44	59				
Volleyball			19				
Others							
Total Participants		329	253	0	0	0	0
Participant Proportion		56.5%	43.5%				
Unduplicated Count of Participants		329	253				

Head Coaching Assignments - Men's Teams

Table 2A

7 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Lacrosse	1		1					
Soccer	1		1					
Track and Field, X-Country	1	1	1	1				
Others								
Coaching Position Totals	6	1	6	1	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

9 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Field Hockey	1		1					
Golf					1		1	
Lacrosse					1		1	
Soccer	1		1					
Softball					1		1	
Track and Field, X-Country	1	1	1	1				
Volleyball					1		1	
Others								
Coaching Position Totals	3	1	3	1	5	0	5	0

Assistant Coaching Assignments - Men's Teams

Table 3A

47 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1	3	1	3				
Basketball	3		3					
Football	10	3	10	3				
Lacrosse	2	1	2	1				
Soccer	1	1	1	1				
Track and Field, X-Country	1	17	7	11		4		4
Others								
Coaching Position Totals	18	25	24	19	0	4	0	4

Assistant Coaching Assignments - Women's Teams

Table 3B

41 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					3		3	
Field Hockey	1		1		1		1	
Golf	1		1					
Lacrosse					2	2	2	2
Soccer		1		1	1	1	1	1
Softball	1	1	1	1	1		1	
Track and Field, X-Country		17	7	10		5	1	4
Volleyball	2	1	2	1				
Others								
Coaching Position Totals	5	20	12	13	8	8	9	7

Other Reporting Items

AUP Data Categories:

- 50 - Excess Transfers to Institution: \$0**
- 51 - Conference Realignment Expenses: \$0**
- 52 - Total Athletics Related Debt: \$7,933,860**
- 53 - Total Institutional Debt: \$523,453,069**
- 54 - Athletics Dedicated Endowments: \$1,303,569**
- 55 - Institutional Endowments: \$71,701,000**
- 56 - Athletics Related Capital Expenditures: \$735,492**

Other Data Categories:

- Institutional Expenses: \$558,863,739**
- Athletically-Related Facilities Annual Debt Service: \$751,743**
- Institution's Annual Debt Service: \$52,558,182**
- Institution's Education and General Expenses: \$440,134,616**
- Average Cost of Full Grant-in-Aid - In-State: \$23,014**
- Average Cost of Full Grant-in-Aid - Out-of-State: \$37,894**
- Average Cost of Attendance - In-State: \$25,114**
- Average Cost of Attendance - Out-of-State: \$40,195**
- Expenses Dedicated to Compliance: \$162,000**
- Name of Compliance Software Used: ARMS**
- Compliance FTEs: 2**

Revenue Distribution - Sports Sponsored

Distribution Year: 2019

Academic Year of Sport Sponsorship Information: 2017-18

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Field Hockey	
x Football	x Softball	
x Men's Basketball	x Women's Basketball	
x Men's Cross Country	x Women's Cross Country	
x Men's Lacrosse	x Women's Golf	
x Men's Soccer	x Women's Lacrosse	
x Men's Track, Indoor	x Women's Soccer	
x Men's Track, Outdoor	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
Total Men's Sports Sponsored: 8	Total Women's Sports Sponsored: 10	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 18	Previous Year's Submission of Sports Sponsored: 18	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2019

Academic Year of Grant-in-Aid Information: 2017-18

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	11.49	0	11.49
Basketball	13	0	13
Football	61.73	0	61.73
Lacrosse	12.32	0	12.32
Soccer	8.78	0	8.78
Track and Field, X- Country	12.78	0	12.78
Total Men's	120.10	0	120.10

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	15	0	15
Field Hockey	11.5	0	11.5
Golf	4.53	0	4.53
Lacrosse	10.51	0	10.51
Soccer	12.72	0	12.72
Softball	9.9	0	9.9
Track and Field, X- Country	18	0	18
Volleyball	12	0	12
Total Women's	94.16	0	94.16

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist Equivalencies	Current Year Total Rev Dist Equivalencies	Variance Between Prior and Current Year
220.21	214.26	-5.95 (-2.70%)

Revenue Distribution - Pell Grants

Distribution Year: 2019

Academic Year of Pell Grant Information: 2017-18

Men's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	2	2	0	9,240
Basketball	2	5	-3	10,940
Football	18	25	-7	75,492
Lacrosse	8	11	-3	39,060
Soccer	4	7	-3	18,137
Track and Field, X-Country	14	12	2	73,990
Men's Total	48	62	-14	226,859

Women's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	1	1	0	2,570
Field Hockey	1	3	-2	5,270
Golf	1	1	0	4,970
Lacrosse	2	3	-1	4,040
Soccer	4	3	1	18,880
Softball	1	1	0	4,970
Track and Field, X-Country	21	18	3	108,999
Volleyball	2	1	1	10,590
Women's Total	33	31	2	160,289

Mixed Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Mixed Total	0		0	0

	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Total	81	93	-12	\$387,148

Comments

Comments: Our revenues generated in 16-17 were much higher than average which resulted in a higher amount for indirect facilities and administrative support. This is the main cause of the indirect facilities and administrative support being more than 20% lower in fiscal year 2017-2018. I spoke with Maria DeJulion (from the NCAA) regarding the women's golf sport sponsorship. Our sport sponsorship information was submitted incorrectly last summer regarding women's golf. We actually had eight countable contests in 17-18, not six, which should count towards the sport sponsorship revenue distribution.

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically
Related
Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$4,333,017
Women's Teams	\$3,202,501
Total Amount	\$7,535,518

Recruiting
Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$245,352
Women's Teams	\$143,669

Total Amount	\$389,021
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Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$187,614	5.65	\$151,431	7
Women's Teams	\$103,538	7.65	\$99,008	8

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$63,849	20.41	\$40,724	32
Women's Teams	\$49,634	14.3	\$29,573	24

Statement of Revenues and Expenses
For the fiscal year ended 2018 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$178,790	\$193,436	\$20,085	\$174,550	\$0	\$566,861
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$7,323,221	\$7,323,221
4	Direct Institutional Support	\$1,060,200	\$646,582	\$543,963	\$1,716,210	\$6,543,798	\$10,510,753
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$539,369	\$539,369
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$365,518	\$365,518
7	Guarantees	\$275,000	\$100,000	\$25,000	\$54,900	\$0	\$454,900
8	Contributions	\$98,982	\$50,346	-\$2,272	\$104,526	\$1,276,118	\$1,527,700
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$88,067	\$88,067
12	NCAA Distributions	\$0	\$0	\$0	\$61,575	\$858,298	\$919,873
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$31,506	\$33,536	\$26,372	\$435,278	\$526,692
14	Program, Novelty, Parking and Concession Sales	\$25,243	\$16,602	\$3,948	\$41,315	\$3,157	\$90,265
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$318,522	\$318,522
16	Sports Camp Revenues	\$2,505	\$6,500	\$214	\$34,730	\$0	\$43,949
17	Athletics Restricted Endowment and Investments Income	\$0	\$0	\$0	\$0	\$0	\$0
18	Other Operating Revenue	\$34,681	\$19,424	\$292	\$5,451	\$521,646	\$581,494
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
	Total Operating Revenues	\$1,675,401	\$1,064,396	\$624,766	\$2,219,629	\$18,272,992	\$23,857,184
<i>Expenses</i>							
20	Athletic Student Aid	\$2,342,245	\$563,656	\$624,218	\$4,005,399	\$238,526	\$7,774,044
21	Guarantees	\$90,000	\$0	\$0	\$0	\$0	\$90,000
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,097,455	\$593,455	\$468,810	\$1,705,286	\$0	\$3,865,006
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$27,697	\$60,743	\$58,802	\$40,038	\$2,947,849	\$3,135,129
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$123,996	\$86,379	\$72,600	\$106,046	\$0	\$389,021
28	Team Travel	\$493,652	\$158,128	\$190,478	\$1,134,392	\$71,914	\$2,048,564
29	Sports Equipment, Uniforms and Supplies	\$341,395	\$43,037	\$22,873	\$321,418	\$90,268	\$818,991
30	Game Expenses	\$53,810	\$58,850	\$44,150	\$93,909	\$346,696	\$597,415
31	Fund Raising, Marketing and Promotion	\$47,894	\$43,664	\$43,664	\$14,552	\$45,392	\$195,166
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$0	\$0
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$365,518	\$365,518
35	Direct Overhead and Administrative Expenses	\$0	\$0	\$0	\$0	\$1,647,842	\$1,647,842

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$539,369	\$539,369
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$145,941	\$145,941
38	Memberships and Dues	\$0	\$3,760	\$529	\$7,391	\$119,617	\$131,297
39	Student-Athlete Meals (non-travel)	\$0	\$0	\$0	\$0	\$0	\$0
40	Other Operating Expenses	\$127,502	\$71,597	\$47,162	\$200,183	\$1,246,038	\$1,692,482
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$4,745,646	\$1,683,269	\$1,573,286	\$7,628,614	\$7,804,970	\$23,435,785
	Excess (Deficiencies) of Revenues Over (Under) Expenses	-\$3,070,245	-\$618,873	-\$948,520	-\$5,408,985	\$10,468,022	\$421,399