

### School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

**Primary Contact Person:** Tim Knavel

**Phone:** 9312217047

**CEO:** Ms. Danelle Whiteside

**University CFO:** Mitch Robinson

**Audit Firm:** State of Tennessee

**Title:** Assistant Director of Athletics

**Email:** knavelt@apsu.edu

**CEO Email:** whitesided@apsu.edu

**University CFO Email:** robinsonm@apsu.edu

**AUP Report Issuance Date:** 01/14/2021

**Date:**

Classification & Conference:

**NCAA Primary Division:** I-FCS

**Athletic Conference:** Ohio Valley Conference

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball		x	
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey			
Football	x		
Golf	x	x	
Gymnastics			
Ice Hockey			
Lacrosse			
Rifle			
Rowing			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rugby			
Skiing			
Soccer		x	
Softball		x	
Swimming and Diving			
Tennis	x	x	
Track, Indoor		x	
Track, Outdoor		x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling			
Others			
<b>Totals</b>	<b>6</b>	<b>10</b>	<b>0</b>

### Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$435,438	<p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> <li>• Public and faculty sales.</li> <li>• Student sales</li> <li>• Shipping and Handling fees.</li> </ul> <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$10,000	<p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$3,742,970	<p>Input student fees assessed and restricted for support of intercollegiate athletics.</p>
4	Direct Institutional Support	\$7,811,561	<p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> <li>• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)</li> <li>• Federal work study support for student workers employed by athletics.</li> <li>• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.</li> </ul>

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$711,142	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> <li>• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> </ul> <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$522,503	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$394,750	Input revenue received from participation in away games. This includes payments received due to game cancellations.

ID	Item	Amount	Definition
8	Contributions	\$717,790	<p>Input contributions <b>provided <u>and</u> used by athletics</b> in the reporting year including:</p> <ul style="list-style-type: none"> <li>• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.</li> <li>• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.</li> <li>• Amounts received above face value for tickets.</li> </ul> <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> <li>• Pledges until funds are provided to athletics for use.</li> <li>• Contributions to be used in other reporting years.</li> </ul>
9	In-Kind	\$89,512	<p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> <li>• Dealer provided automobiles.</li> <li>• Equipment.</li> <li>• Services.</li> <li>• Nutritional product.</li> </ul> <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$60,903	<p>Input <b>all</b> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$727,794	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$119,233	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>
13A	Conference Distributions of Bowl Generated Revenue	\$0	<p>Input conference distributions of revenue generated by a post-season bowl to conference members. (Football Only)</p> <p>Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$22,264	<p>Input revenues from:</p> <ul style="list-style-type: none"> <li>• Game Programs.</li> <li>• Novelties.</li> <li>• Food and Concessions.</li> <li>• Parking.</li> </ul> <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$465,291	<p>Input revenues from:</p> <ul style="list-style-type: none"> <li>• Sponsorships.</li> <li>• Licensing Agreements.</li> <li>• Advertisement.</li> <li>• Royalties.</li> <li>• In-kind products and services as part of sponsorship agreement.</li> </ul> <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$0	<p>Input amounts received by the athletics department for sports camps and clinics.</p>
17	Athletics Restricted Endowment and Investments Income	\$92,411	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income <b>used</b> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$165,704	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$0	Input all amounts received related to participation in a post-season bowl game, including (Football Only): <ul style="list-style-type: none"> <li>• Expense reimbursements.</li> <li>• Ticket sales.</li> </ul>
	Total Operating Revenues	\$16,089,266	Total of Categories 1-19.

*Expenses*

20	Athletic Student Aid	\$4,455,750	<p>Input the total dollar amount of athletic student-aid for the reporting year including:</p> <ul style="list-style-type: none"> <li>• Summer school.</li> <li>• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).</li> <li>• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).</li> <li>• Other expenses related to attendance.</li> </ul> <p>Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.</p> <p>Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).</p> <p>Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.</p> <p>Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.</p>
----	----------------------	-------------	--



ID	Item	Amount	Definition
21	Guarantees	\$225,700	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$3,506,287	<p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.</li> </ul> <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	<p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$2,262,420	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.</li> </ul> <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$0	<p>Input severance payments and applicable benefits recognized for past coaching and administrative personnel.</p>
27	Recruiting	\$171,353	<p>Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>

ID	Item	Amount	Definition
28	Team Travel	\$1,053,544	<p>Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$887,022	<p>Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$405,735	<p>Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$415,705	<p>Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</p>
32	Sports Camp Expenses	\$0	<p>Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.</p>
33	Spirit Groups	\$172,830	<p>Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$522,503	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$387,142	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees charged by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul>
36	Indirect Institutional Support	\$711,142	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul> <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$415,099	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$120,699	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$264,273	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$73,532	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> <li>• Non-team travel (conferences, etc.).</li> <li>• Team banquets and awards.</li> </ul> <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$0	<p>Input all expenditures related to participation in a post-season bowl game, including (Football only):</p> <ul style="list-style-type: none"> <li>• Team travel, lodging and meal expenses.</li> <li>• Bonuses related to bowl participation.</li> <li>• Spirit groups.</li> <li>• Uniforms.</li> </ul> <p>Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	<p>Input all coaching bonuses related to participation in a post-season bowl game (Football only).</p> <p>Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.</p>
	Total Operating Expenses	\$16,050,736	Total of Categories 20-41A.

### Revenue/Expense Details

1 Ticket Sales \$435,438 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	9,295		
Basketball	104,889	964	
Beach Volleyball			
Football	319,930		
Golf			
Soccer			
Softball		360	
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	434,114	1,324	0
Revenue Not Related to Specific Teams			
Total Revenue	434,114	1,324	0

2 Direct State or Other Government Support \$10,000 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			10,000
Total Revenue	0	0	10,000

3 Student Fees \$3,742,970 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			3,742,970
Total Revenue	0	0	3,742,970



4 Direct Institutional Support \$7,811,561 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			7,811,561
Total Revenue	0	0	7,811,561

5 Less - Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Indirect Institutional Support \$711,142 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			711,142
Total Revenue	0	0	711,142

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$522,503 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			522,503
Total Revenue	0	0	522,503

7 Guarantees \$394,750 Input revenue received from participation in away games. This includes payments received due to game cancellations.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball	335,000	45,000	
Beach Volleyball			
Football			
Golf			
Soccer		2,250	
Softball		2,500	
Tennis			
Track and Field, X-Country			
Volleyball		10,000	
Others			
Subtotal All Teams	335,000	59,750	0
Revenue Not Related to Specific Teams			
Total Revenue	335,000	59,750	0

8 Contributions \$717,790 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	86,429		
Basketball	57,891	1,150	
Beach Volleyball		150	
Football	118,155		
Golf	6,175	8,450	
Soccer		3,383	
Softball		6,014	
Tennis	3,386	4,844	
Track and Field, X-Country	535	1,605	
Volleyball		810	
Others			
Subtotal All Teams	272,571	26,406	0
Revenue Not Related to Specific Teams			418,813
Total Revenue	272,571	26,406	418,813

9 In-Kind \$89,512 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball	6,278		
Basketball	7,847	7,726	
Beach Volleyball			
Football	17,261		
Golf	2,494	2,488	
Soccer		6,455	
Softball		6,502	
Tennis	3,676		
Track and Field, X-Country		4,671	
Volleyball		4,996	
Others			
Subtotal All Teams	37,556	32,838	0
Revenue Not Related to Specific Teams			19,118
Total Revenue	37,556	32,838	19,118

10 Compensation and Benefits provided by a third party \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0



11 Media Rights \$60,903 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			60,903
Total Revenue	0	0	60,903

12 NCAA \$727,794 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball	19,375		
Beach Volleyball			
Football	107,250		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	126,625	0	0
Revenue Not Related to Specific Teams			601,169
Total Revenue	126,625	0	601,169

13 Conference Distributions (Non Media and Non Bowl) \$119,233 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball			
Beach Volleyball			
Football	37,233		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	37,233	0	0
Revenue Not Related to Specific Teams			82,000
Total Revenue	37,233	0	82,000

13A Conference Distributions of Bowl Generated Revenue \$0 Input conference distributions of revenue generated by a post-season bowl to conference members. (Football Only)

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Revenues by Source	Men's Teams Only Conference Distributions of Bowl Generated Revenue	Women's Teams Only Conference Distributions of Bowl Generated Revenue	Not Allocated by Gender Conference Distributions of Bowl Generated Revenue
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

14 Program, Novelty, Parking and Concession Sales \$22,264 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	35		
Beach Volleyball			
Football	10,748		
Golf			
Soccer		255	
Softball			
Tennis			
Track and Field, X- Country			
Volleyball		356	
Others			
Subtotal All Teams	10,783	611	0
Revenue Not Related to Specific Teams			10,870
Total Revenue	10,783	611	10,870

15 Royalties, Licensing, Advertisement and Sponsorships

\$465,291 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Beach Volleyball			
Football	5,000		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	5,000	0	0
Revenue Not Related to Specific Teams			460,291
Total Revenue	5,000	0	460,291

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

17 Athletics Restricted Endowment and Investments Income \$92,411 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	1,800		
Basketball	0		
Beach Volleyball			
Football	33,300		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	35,100	0	0
Revenue Not Related to Specific Teams			57,311
Total Revenue	35,100	0	57,311



18 Other Operating Revenue \$165,704 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	16,453		
Basketball		1,093	
Beach Volleyball			
Football	28,827		
Golf		14,254	
Soccer		7,750	
Softball		1,148	
Tennis		1,500	
Track and Field, X-Country	3,710	1,607	
Volleyball			
Others			
Subtotal All Teams	48,990	27,352	0
Revenue Not Related to Specific Teams			89,362
Total Revenue	48,990	27,352	89,362

19 Bowl Revenues \$0 Input all amounts received related to participation in a post-season bowl game, including (Football Only):

- Expense reimbursements.
- Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

Total Operating Revenues \$16,089,266 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	120,255		
Basketball	525,037	55,933	
Beach Volleyball		150	
Football	677,704		
Golf	8,669	25,192	
Soccer		20,093	
Softball		16,524	
Tennis	7,062	6,344	
Track and Field, X-Country	4,245	7,883	
Volleyball		16,162	
Others			
Subtotal All Teams	1,342,972	148,281	0
Revenue Not Related to Specific Teams			14,598,013
Total Revenue	1,342,972	148,281	14,598,013

20 Athletic Student Aid *Total Dollar Amount* \$4,455,750 Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

*Total Equivalencies Awarded* 178.49

*Total Students Receiving Aid* 267

### Male Athlete Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2019-2020 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Baseball	12.97	0	12.97	27	319,006
Basketball	12.62	0	12.62	13	372,219
Football	66.25	0	66.25	83	1,580,118
Golf	4.19	0	4.19	10	96,548
Tennis	3.19	0.62	3.81	6	89,319
Track and Field, X-Country	2.03	0	2.03	7	36,787
Expenses Not Related to Specific Teams					36,800
<b>Totals</b>	<b>101.25</b>	<b>0.62</b>	<b>101.87</b>	<b>146</b>	<b>2,530,797</b>

## Female Athlete Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2019-2020 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Basketball	13.12	0	13.12	14	380,918
Beach Volleyball	0.97	0	0.97	3	18,758
Golf	3.79	0	3.79	7	87,525
Soccer	14.02	0	14.02	29	320,761
Softball	8.82	0.06	8.88	18	192,435
Tennis	7.5	0	7.5	8	203,128
Track and Field, X-Country	14.88	1.56	16.44	30	357,938
Volleyball	11.9	0	11.9	12	306,435
Expenses Not Related to Specific Teams					50,465
<b>Totals</b>	<b>75</b>	<b>1.62</b>	<b>76.62</b>	<b>121</b>	<b>1,918,363</b>

## Not Allocated by Gender Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2019-2020 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Expenses Not Related to Specific Teams					6,590
Totals	0	0	0	0	6,590

21 Guarantees \$225,700 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball	37,000	7,500	
Beach Volleyball			
Football	181,000		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball		200	
Others			
Subtotal All Teams	218,000	7,700	0
Expenses Not Related to Specific Teams			
Total Expenses	218,000	7,700	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities      \$3,506,287

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party      \$0

Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:

  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

### Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	134,451		2	2	112,953	
Basketball	1	1	429,823		3	3	326,406	



Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Football	1	1	335,542		10	9.5	803,408	
Golf	1	1	77,722		1	0.31	10,929	
Tennis	1	0.5	40,962		1	0.5	20,717	
Track and Field, X-Country	1	0.25	21,510		1	0.19	6,708	
Subtotal All Teams	6	4.75	1,040,010	0	18	15.50	1,281,121	0
Expenses Not Related to Specific Teams								
Total Expenses			1,040,010	0			1,281,121	0

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	156,646		3	3	196,103	
Beach Volleyball	1	0.5	56,452		1	0.5	23,272	
Golf	1	1	57,040		1	0.53	18,454	
Soccer	1	1	95,323		2	1.78	75,037	
Softball	1	1	77,846		2	2	102,449	
Tennis	1	0.5	40,963		1	0.5	20,718	
Track and Field, X-Country	1	0.75	67,878		2	1.59	73,935	

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Volleyball	1	0.5	56,452		2	1.5	66,588	
Subtotal All Teams	8	6.25	608,600	0	14	11.40	576,556	0
Expenses Not Related to Specific Teams								
Total Expenses			608,600	0			576,556	0

24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$2,262,420	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.</li> </ul> <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p>

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Baseball	4,400					
Basketball	72,917		46,016			
Beach Volleyball						
Football	169,681					
Golf						
Soccer						
Softball						
Tennis						
Track and Field, X-Country						
Volleyball						
Others						
Subtotal All Teams	246,998	0	46,016	0	0	0
Expenses Not Related to Specific Teams					1,969,406	
Total Expenses	246,998	0	46,016	0	1,969,406	0

26 Severance Payments \$0 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Severance Payments	Women's Teams Only Severance Payments	Not Allocated by Gender Severance Payments
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

27 Recruiting \$171,353 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Recruiting	Recruiting	Recruiting
Baseball	654		
Basketball	31,614	24,898	
Beach Volleyball			
Football	85,986		
Golf	2,679	2,590	
Soccer		4,992	
Softball		4,203	
Tennis	3,531	1,268	
Track and Field, X-Country	270	4,634	
Volleyball		4,034	
Others			
Subtotal All Teams	124,734	46,619	0
Expenses Not Related to Specific Teams			
Total Expenses	124,734	46,619	0

28 Team \$1,053,544 Input air and ground travel, lodging, meals and incidentals (including housing costs  
 Trave incurred during school break period) for competition related to preseason, regular season  
 1 and non-bowl postseason. Amounts incurred for food and lodging for housing the team  
 before a home game also should be included. Use of the institution's own vehicles or  
 airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Team Travel	Team Travel	Team Travel
Baseball	46,424		
Basketball	213,306	123,042	
Beach Volleyball		16,288	
Football	366,603		
Golf	25,383	34,121	
Soccer		36,855	
Softball		38,526	
Tennis	9,352	7,816	
Track and Field, X-Country	1,532	56,076	
Volleyball		55,156	
Others			
Subtotal All Teams	662,600	367,880	0
Expenses Not Related to Specific Teams			23,064
Total Expenses	662,600	367,880	23,064

29 Sports Equipment, Uniforms and Supplies \$887,022 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	64,663		
Basketball	39,133	21,377	
Beach Volleyball		5,211	
Football	599,545		
Golf	13,914	9,302	
Soccer		19,813	
Softball		31,101	
Tennis	13,512	18,205	
Track and Field, X-Country	4,897	28,578	
Volleyball		11,082	
Others			
Subtotal All Teams	735,664	144,669	0
Expenses Not Related to Specific Teams			6,689
Total Expenses	735,664	144,669	6,689



30 Game Expense s \$405,735 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	29,686		
Basketball	98,260	51,789	
Beach Volleyball			
Football	152,151		
Golf	2,796	2,059	
Soccer		10,175	
Softball		18,982	
Tennis	6,037	5,162	
Track and Field, X-Country	1,000	1,044	
Volleyball		9,458	
Others			
Subtotal All Teams	289,930	98,669	0
Expenses Not Related to Specific Teams			17,136
Total Expenses	289,930	98,669	17,136

31 Fund Raising, Marketing and Promotion \$415,705 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Fund Raising, Marketing and Promotion</b>	<b>Women's Teams Only Fund Raising, Marketing and Promotion</b>	<b>Not Allocated by Gender Fund Raising, Marketing and Promotion</b>
Baseball	13,407		
Basketball	1,139	1,981	
Beach Volleyball			
Football	38,910		
Golf		445	
Soccer		30	
Softball		212	
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	53,456	2,668	0
Expenses Not Related to Specific Teams			359,581
Total Expenses	53,456	2,668	359,581

32 Sports Camp Expenses \$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only Sports Camp Expenses	Women's Teams Only Sports Camp Expenses	Not Allocated by Gender Sports Camp Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

33 Spirit Groups \$172,830 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Beach Volleyball			
Football	3,175		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	3,175	0	0
Expenses Not Related to Specific Teams			169,655
Total Expenses	3,175	0	169,655

34 Athletic Facilities Debt Service, Leases and Rental Fee \$522,503 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			522,503
Total Expenses	0	0	522,503

35 Direct Overhead and Administrative Expenses \$387,142 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	28,560		
Basketball	23,850	21,278	
Beach Volleyball			
Football	34,572		
Golf	3,716	8,146	
Soccer		32,695	
Softball		17,962	
Tennis	3,686		
Track and Field, X-Country	361	5,343	
Volleyball		8,101	
Others			
Subtotal All Teams	94,745	93,525	0
Expenses Not Related to Specific Teams			198,872
Total Expenses	94,745	93,525	198,872

36 Indirect Institutional Support \$711,142 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			711,142
Total Expenses	0	0	711,142

37 Medical Expenses and Insurance \$415,099 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Beach Volleyball			
Football	10,495		
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	10,495	0	0
Expenses Not Related to Specific Teams			404,604
Total Expenses	10,495	0	404,604



38 Memberships and Dues \$120,699 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	4,095		
Basketball	2,850	90	
Beach Volleyball			
Football	19,473		
Golf	18,545	4,040	
Soccer			
Softball			
Tennis	480	1,082	
Track and Field, X-Country			
Volleyball		5,490	
Others			
Subtotal All Teams	45,443	10,702	0
Expenses Not Related to Specific Teams			64,554
Total Expenses	45,443	10,702	64,554

39 Student-Athlete Meals (non-travel) \$264,273 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	1,726		
Basketball	38,563	5,953	
Beach Volleyball		141	
Football	183,234		
Golf	296	1,666	
Soccer		6,114	
Softball		194	
Tennis			
Track and Field, X-Country		117	
Volleyball		6,313	
Others			
Subtotal All Teams	223,819	20,498	0
Expenses Not Related to Specific Teams			19,956
Total Expenses	223,819	20,498	19,956

40 Other Operating Expenses \$73,532 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball			
Basketball	2,372		
Beach Volleyball			
Football	37,709		
Golf	250		
Soccer			
Softball			
Tennis	0	3,615	
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	40,331	3,615	0
Expenses Not Related to Specific Teams			29,586
Total Expenses	40,331	3,615	29,586

41 Bowl Expenses \$0 Input all expenditures related to participation in a post-season bowl game, including (Football only):

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses	Women's Teams Only Bowl Expenses	Not Allocated by Gender Bowl Expenses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses

\$0 Input all coaching bonuses related to participation in a post-season bowl game (Football only).

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses	Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Beach Volleyball			
Football			
Golf			
Soccer			
Softball			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses \$16,050,736 Total of Categories 20-41A.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Total Operating Expenses</b>	<b>Women's Teams Only Total Operating Expenses</b>	<b>Not Allocated by Gender Total Operating Expenses</b>
Baseball	760,025		
Basketball	1,689,452	1,037,591	
Beach Volleyball		120,122	
Football	4,601,602		
Golf	252,778	225,388	
Soccer		601,795	
Softball		483,910	
Tennis	187,596	301,957	
Track and Field, X-Country	73,065	595,543	
Volleyball		529,309	
Others			
Subtotal All Teams	7,564,518	3,895,615	0
Expenses Not Related to Specific Teams	36,800	50,465	4,503,338
<b>Total Expenses</b>	<b>7,601,318</b>	<b>3,946,080</b>	<b>4,503,338</b>

### Athletics Participation

Table 379 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Men's Teams	Women's Teams	Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
				Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		14	14				
Beach Volleyball			15		13		
Cross Country		9	12		10		8
Football		111					
Golf		10	7				
Soccer			29				
Softball			21				
Tennis		7	8				
Track, Indoor			35		35		8
Track, Outdoor			37		35		8
Volleyball			15		13		
Others							
Total Participants		186	193	0	106	0	24
Participant Proportion		49.1%	50.9%				
Unduplicated Count of Participants		186	136				

**Head Coaching Assignments - Men's Teams**

Table 2A

6 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Golf	1		1					
Tennis		1	1					
Track and Field, X-Country						1	1	
Others								
Coaching Position Totals	4	1	5	0	0	1	1	0



**Head Coaching Assignments - Women's Teams**

Table 2B

8 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1					
Beach Volleyball						1	1	
Golf					1		1	
Soccer					1		1	
Softball					1		1	
Tennis		1	1					
Track and Field, X-Country						1	1	
Volleyball						1	1	
Others								
Coaching Position Totals	1	1	2	0	3	3	6	0

**Assistant Coaching Assignments - Men's Teams**

Table 3A

19 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Football	9	1	9	1				
Golf		1		1				
Tennis						1	1	
Track and Field, X-Country						1		1
Others								
Coaching Position Totals	14	3	14	3	0	2	1	1

**Assistant Coaching Assignments - Women's Teams**

Table 3B

16 Table 3B - - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Beach Volleyball		1	1					
Golf		1		1				
Soccer		2	1	1	1		1	
Softball					2		2	
Tennis						1	1	
Track and Field, X-Country	1	1	1	1		1		1
Volleyball	1	1	2					
Others								
Coaching Position Totals	3	6	6	3	5	2	6	1

## Other Reporting Items

### AUP Data Categories:

- 50 - Excess Transfers to Institution: \$0**
- 51 - Conference Realignment Expenses: \$0**
- 52 - Total Athletics Related Debt: \$8,672,109**
- 53 - Total Institutional Debt: \$85,334,554**
- 54 - Athletics Dedicated Endowments: \$2,319,568**
- 55 - Institutional Endowments: \$35,276,219**
- 56 - Athletics Related Capital Expenditures: \$2,010,590**

### Other Data Categories:

- Institutional Expenses: \$183,470,548**
- Athletically-Related Facilities Annual Debt Service: \$522,503**
- Institution's Annual Debt Service: \$2,773,171**
- Institution's Education and General Expenses: \$35,940,174**
- Average Cost of Full Grant-in-Aid - In-State: \$21,076**
- Average Cost of Full Grant-in-Aid - Out-of-State: \$26,662**
- Average Cost of Attendance - In-State: \$27,393**
- Average Cost of Attendance - Out-of-State: \$33,479**
- Expenses Dedicated to Compliance: \$25,000**
- Name of Compliance Software Used: ARMS**
- Compliance FTEs: 1**

### Revenue Distribution - Sports Sponsored

**Distribution Year: 2021**

**Academic Year of Sport Sponsorship Information: 2019-20**

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Softball	
x Football	x Women's Basketball	
x Men's Basketball	x Women's Beach Volleyball	
x Men's Cross Country	x Women's Cross Country	
x Men's Golf	x Women's Golf	
x Men's Tennis	x Women's Soccer	
	x Women's Tennis	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
<b>Total Men's Sports Sponsored: 6</b>	<b>Total Women's Sports Sponsored: 10</b>	<b>Total Mixed Sports Sponsored:</b>
<b>Current Year's Submission of Sports Sponsored: 16</b>	<b>Previous Year's Submission of Sports Sponsored: 16</b>	<b>Variance: 0</b>

## Revenue Distribution - Grants-in-Aid

Distribution Year: 2021

Academic Year of Grant-in-Aid Information: 2019-20

## Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	12.97	0	12.97	11.7
Basketball	12.62	0	12.62	12.62
Football	66.25	0	66.25	63
Golf	4.19	0	4.19	4.19
Tennis	3.19	0.62	3.81	3.81
Track and Field, X- Country	2.03	0	2.03	2.03
<b>Total Men's</b>	101.25	0.62	101.87	97.35

## Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	13.12	0	13.12	13.12
Beach Volleyball	0.97	0	0.97	0.97
Golf	3.79	0	3.79	3.79
Soccer	14.02	0	14.02	14
Softball	8.82	0.06	8.88	8.88
Tennis	7.5	0	7.5	7.5
Track and Field, X- Country	14.88	1.56	16.44	16.44
Volleyball	11.9	0	11.9	11.9
<b>Total Women's</b>	75.00	1.62	76.62	76.60

## Mixed Team Sports

<b>Mixed Team Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded (A+B)</b>	<b>Total Revenue Distribution Equivalencies Awarded</b>
<b>Total Mixed</b>	0	0	0	0

<b>Prior Year Total Rev Dist Equivalencies (Total Reported)</b>	<b>Current Year Total Rev Dist Equivalencies (Total Reported)</b>	<b>Variance Between Prior and Current Year</b>
170.78 (170.79)	173.95 (178.49)	3.17 (1.86%)

## Revenue Distribution - Pell Grants

Distribution Year: 2021

Academic Year of Pell Grant Information: 2019-20

## Men's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	4	10	-6	20,554
Basketball	5	4	1	26,225
Football	61	67	-6	320,156
Golf	1	0	1	2,645
Tennis	0	0	0	
Track and Field, X-Country	2	3	-1	7,390
<b>Men's Total</b>	<b>73</b>	<b>84</b>	<b>-11</b>	<b>376,970</b>

## Women's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	5	6	-1	29,089
Beach Volleyball	0	0	0	
Golf	2	1	1	7,790
Soccer	6	5	1	28,990
Softball	4	4	0	15,480
Tennis	0	0	0	
Track and Field, X-Country	12	11	1	58,784
Volleyball	0	0	0	
<b>Women's Total</b>	<b>29</b>	<b>27</b>	<b>2</b>	<b>140,134</b>

## Mixed Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
<b>Mixed Total</b>	<b>0</b>		<b>0</b>	<b>0</b>



	<b>2019-20 Pell Grants</b>	<b>Prior Year Pell Grants</b>	<b>Variance Totals</b>	<b>Total Dollar Amount for SAs on Pell Grants</b>
<b>Total</b>	<b>102</b>	<b>111</b>	<b>-9</b>	<b>\$517,104</b>

## **Comments**

**Comments:**

### Miscellaneous Information

**Note: These values are calculated from data entered earlier in the system.**

Athletically  
Related  
Student Aid

Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$2,493,997
Women's Teams	\$1,867,898
Total Amount	\$4,361,895

Recruiting  
Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$124,734
Women's Teams	\$46,619

Total Amount	\$171,353
--------------	-----------

Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$218,949	4.75	\$173,335	6
Women's Teams	\$97,376	6.25	\$76,075	8

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$82,653	15.5	\$71,173	18
Women's Teams	\$50,575	11.4	\$41,183	14

**Statement of Revenues and Expenses  
For the fiscal year ended 2020 (UNAUDITED)**

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$319,930	\$104,889	\$964	\$9,655	\$0	\$435,438
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$10,000	\$10,000
3	Student Fees	\$0	\$0	\$0	\$0	\$3,742,970	\$3,742,970
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$7,811,561	\$7,811,561
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$711,142	\$711,142
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$522,503	\$522,503
7	Guarantees	\$0	\$335,000	\$45,000	\$14,750	\$0	\$394,750
8	Contributions	\$118,155	\$57,891	\$1,150	\$121,781	\$418,813	\$717,790
9	In-Kind	\$17,261	\$7,847	\$7,726	\$37,560	\$19,118	\$89,512
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$0	\$0	\$0	\$0	\$60,903	\$60,903
12	NCAA Distributions	\$107,250	\$19,375	\$0	\$0	\$601,169	\$727,794
13	Conference Distributions (Non Media and Non Bowl)	\$37,233	\$0	\$0	\$0	\$82,000	\$119,233
13A	Conference Distributions of Bowl Generated Revenue	\$0	\$0	\$0	\$0	\$0	\$0
14	Program, Novelty, Parking and Concession Sales	\$10,748	\$35	\$0	\$611	\$10,870	\$22,264
15	Royalties, Licensing, Advertisement and Sponsorships	\$5,000	\$0	\$0	\$0	\$460,291	\$465,291
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
17	Athletics Restricted Endowment and Investments Income	\$33,300	\$0	\$0	\$1,800	\$57,311	\$92,411
18	Other Operating Revenue	\$28,827	\$0	\$1,093	\$46,422	\$89,362	\$165,704
19	Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$677,704	\$525,037	\$55,933	\$232,579	\$14,598,013	\$16,089,266
<i>Expenses</i>							
20	Athletic Student Aid	\$1,580,118	\$372,219	\$380,918	\$2,028,640	\$93,855	\$4,455,750
21	Guarantees	\$181,000	\$37,000	\$7,500	\$200	\$0	\$225,700
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$1,138,950	\$756,229	\$352,749	\$1,258,359	\$0	\$3,506,287
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$169,681	\$72,917	\$46,016	\$4,400	\$1,969,406	\$2,262,420
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$0	\$0	\$0
27	Recruiting	\$85,986	\$31,614	\$24,898	\$28,855	\$0	\$171,353
28	Team Travel	\$366,603	\$213,306	\$123,042	\$327,529	\$23,064	\$1,053,544
29	Sports Equipment, Uniforms and Supplies	\$599,545	\$39,133	\$21,377	\$220,278	\$6,689	\$887,022
30	Game Expenses	\$152,151	\$98,260	\$51,789	\$86,399	\$17,136	\$405,735
31	Fund Raising, Marketing and Promotion	\$38,910	\$1,139	\$1,981	\$14,094	\$359,581	\$415,705
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$3,175	\$0	\$0	\$0	\$169,655	\$172,830

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$0	\$0	\$0	\$0	\$522,503	\$522,503
35	Direct Overhead and Administrative Expenses	\$34,572	\$23,850	\$21,278	\$108,570	\$198,872	\$387,142
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$711,142	\$711,142
37	Medical Expenses and Insurance	\$10,495	\$0	\$0	\$0	\$404,604	\$415,099
38	Memberships and Dues	\$19,473	\$2,850	\$90	\$33,732	\$64,554	\$120,699
39	Student-Athlete Meals (non-travel)	\$183,234	\$38,563	\$5,953	\$16,567	\$19,956	\$264,273
40	Other Operating Expenses	\$37,709	\$2,372	\$0	\$3,865	\$29,586	\$73,532
41	Bowl Expenses	\$0	\$0	\$0	\$0	\$0	\$0
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	<b>Total Operating Expenses</b>	<b>\$4,601,602</b>	<b>\$1,689,452</b>	<b>\$1,037,591</b>	<b>\$4,131,488</b>	<b>\$4,590,603</b>	<b>\$16,050,736</b>
	<b>Excess (Deficiencies) of Revenues Over (Under) Expenses</b>	<b>-\$3,923,898</b>	<b>-\$1,164,415</b>	<b>-\$981,658</b>	<b>-\$3,898,909</b>	<b>\$10,007,410</b>	<b>\$38,530</b>