

### School Info

We agree to release the institution's data to the conference: Yes

#### Institutional Contacts:

**Primary Contact Person:** Rob Peterson

**Phone:** 9897743473

**CEO:** Dr. Robert Davies

**University CFO:** Nick Long

**Audit Firm:** Plante Morane, PLLC

**Title:** Deputy Athletic Director/Internal Operations

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**CEO Email:** president@cmich.edu

**University CFO Email:** FAS@cmich.edu

**AUP Report Issuance Date:** 12/01/2020

#### Classification & Conference:

**NCAA Primary Division:** I-FBS

**Athletic Conference:** Mid-American Conference

#### Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	x		
Basketball	x	x	
Beach Volleyball			
Bowling			
Cross Country	x	x	
Equestrian			
Fencing			
Field Hockey		x	
Football	x		
Golf		x	
Gymnastics		x	
Ice Hockey			
Lacrosse		x	
Rifle			
Rowing			
Rugby			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Skiing			
Soccer		x	
Softball		x	
Swimming and Diving			
Tennis			
Track, Indoor	x	x	
Track, Outdoor	x	x	
Triathlon			
Volleyball		x	
Water Polo			
Wrestling	x		
Others			
<b>Totals</b>	<b>7</b>	<b>11</b>	<b>0</b>

## Revenue/Expense Summary

ID	Item	Amount	Definition
<i>Revenues</i>			
1	Ticket Sales	\$737,914	<p data-bbox="656 333 1511 401">Input revenue received for sales of admissions to athletic events. This may include:</p> <ul data-bbox="656 449 1049 569" style="list-style-type: none"> <li data-bbox="656 449 997 476">• Public and faculty sales.</li> <li data-bbox="656 491 854 518">• Student sales</li> <li data-bbox="656 533 1049 569">• Shipping and Handling fees.</li> </ul> <p data-bbox="656 606 1511 678">Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>
2	Direct State or Other Government Support	\$0	<p data-bbox="656 699 1511 766">Input state, municipal, federal and other appropriations made in support of athletics.</p> <p data-bbox="656 804 1425 909">This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p data-bbox="656 947 1484 1052">This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.</p> <p data-bbox="656 1098 1511 1245">Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>
3	Student Fees	\$0	<p data-bbox="656 1266 1365 1333">Input student fees assessed and restricted for support of intercollegiate athletics.</p>
4	Direct Institutional Support	\$55,073,047	<p data-bbox="656 1354 1511 1421">Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul data-bbox="656 1467 1511 1854" style="list-style-type: none"> <li data-bbox="656 1467 1511 1572">• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)</li> <li data-bbox="656 1587 1511 1654">• Federal work study support for student workers employed by athletics.</li> <li data-bbox="656 1669 1511 1854">• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.</li> </ul>

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	<p>If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.</p>
6	Indirect Institutional Support	\$111,685	<p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> <li>• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> </ul> <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>
7	Guarantees	\$2,699,322	<p>Input revenue received from participation in away games. This includes payments received due to game cancellations.</p>

ID	Item	Amount	Definition
8	Contributions	\$1,759,577	<p>Input contributions <b>provided <u>and</u> used by athletics</b> in the reporting year including:</p> <ul style="list-style-type: none"> <li>• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.</li> <li>• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.</li> <li>• Amounts received above face value for tickets.</li> </ul> <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> <li>• Pledges until funds are provided to athletics for use.</li> <li>• Contributions to be used in other reporting years.</li> </ul>
9	In-Kind	\$565,909	<p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> <li>• Dealer provided automobiles.</li> <li>• Equipment.</li> <li>• Services.</li> <li>• Nutritional product.</li> </ul> <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$59,029	<p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>The total of this category should equal expense Categories 23 and 25 combined.</p>
11	Media Rights	\$0	<p>Input <b>all</b> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>
12	NCAA Distributions	\$813,959	<p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>
13	Conference Distributions (Non Media and Non Bowl)	\$1,647,463	<p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>
13A	Conference Distributions of Bowl Generated Revenue	\$350,000	<p>Input conference distributions of revenue generated by a post-season bowl to conference members. (Football Only)</p> <p>Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.</p>

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession Sales	\$185,594	<p>Input revenues from:</p> <ul style="list-style-type: none"> <li>• Game Programs.</li> <li>• Novelties.</li> <li>• Food and Concessions.</li> <li>• Parking.</li> </ul> <p>Advertising should be included in Category 15.</p>
15	Royalties, Licensing, Advertisement and Sponsorships	\$668,368	<p>Input revenues from:</p> <ul style="list-style-type: none"> <li>• Sponsorships.</li> <li>• Licensing Agreements.</li> <li>• Advertisement.</li> <li>• Royalties.</li> <li>• In-kind products and services as part of sponsorship agreement.</li> </ul> <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>
16	Sports Camp Revenues	\$44,129	<p>Input amounts received by the athletics department for sports camps and clinics.</p>
17	Athletics Restricted Endowment and Investments Income	\$16,505	<p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income <b>used</b> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>
18	Other Operating Revenue	\$424,500	<p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>

ID	Item	Amount	Definition
19	Bowl Revenues	\$10,263	Input all amounts received related to participation in a post-season bowl game, including (Football Only): <ul style="list-style-type: none"> <li>• Expense reimbursements.</li> <li>• Ticket sales.</li> </ul>
	Total Operating Revenues	\$65,167,264	Total of Categories 1-19.

*Expenses*

20	Athletic Student Aid	\$6,158,275	<p>Input the total dollar amount of athletic student-aid for the reporting year including:</p> <ul style="list-style-type: none"> <li>• Summer school.</li> <li>• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).</li> <li>• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).</li> <li>• Other expenses related to attendance.</li> </ul> <p>Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.</p> <p>Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).</p> <p>Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.</p> <p>Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.</p>
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ID	Item	Amount	Definition
21	Guarantees	\$792,752	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$6,959,675	<p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.</li> </ul> <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$33,384	<p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.</p>

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$5,220,315	<p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.</li> </ul> <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p>
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$25,645	<p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p>
26	Severance Payments	\$44,688	<p>Input severance payments and applicable benefits recognized for past coaching and administrative personnel.</p>
27	Recruiting	\$567,605	<p>Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>

ID	Item	Amount	Definition
28	Team Travel	\$2,000,790	<p data-bbox="656 239 1511 499">Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p data-bbox="656 537 1511 604">Note: Expenses related to post-season bowls should be included in Category 41.</p>
29	Sports Equipment, Uniforms and Supplies	\$1,327,014	<p data-bbox="656 627 1511 737">Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p data-bbox="656 774 1511 842">Note: Expenses related to post-season bowls should be included in Category 41.</p>
30	Game Expenses	\$862,614	<p data-bbox="656 865 1511 1010">Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p data-bbox="656 1047 1511 1115">Note: Expenses related to post-season bowls should be included in Category 41.</p>
31	Fund Raising, Marketing and Promotion	\$295,865	<p data-bbox="656 1138 1511 1205">Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.</p>
32	Sports Camp Expenses	\$37,983	<p data-bbox="656 1264 1511 1409">Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.</p>
33	Spirit Groups	\$112,558	<p data-bbox="656 1432 1511 1499">Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p data-bbox="656 1537 1511 1604">Note: Expenses related to post-season bowls should be included in Category 41.</p>

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$2,016,868	<p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p>
35	Direct Overhead and Administrative Expenses	\$3,939,293	<p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees charged by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul>
36	Indirect Institutional Support	\$111,685	<p>Input overhead and administrative expenses <u>NOT paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul> <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$436,031	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$270,787	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$393,492	<p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>
40	Other Operating Expenses	\$1,282,137	<p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> <li>• Non-team travel (conferences, etc.).</li> <li>• Team banquets and awards.</li> </ul> <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>
41	Bowl Expenses	\$633,704	<p>Input all expenditures related to participation in a post-season bowl game, including (Football only):</p> <ul style="list-style-type: none"> <li>• Team travel, lodging and meal expenses.</li> <li>• Bonuses related to bowl participation.</li> <li>• Spirit groups.</li> <li>• Uniforms.</li> </ul> <p>Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.</p>
41A	Bowl Expenses - Coaching Compensation/Bonuses	\$117,967	<p>Input all coaching bonuses related to participation in a post-season bowl game (Football only).</p> <p>Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.</p>
	Total Operating Expenses	\$33,641,127	Total of Categories 20-41A.

### Revenue/Expense Details

1 Ticket Sales \$737,914 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

Revenues by Source	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	0		
Basketball	88,172	53,314	
Field Hockey			
Football	577,476		
Golf			
Gymnastics		2,591	
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country	523	523	
Volleyball		5,672	
Wrestling	7,045		
Others			
Subtotal All Teams	673,216	62,100	0
Revenue Not Related to Specific Teams			2,598
Total Revenue	673,216	62,100	2,598

2 Direct State or Other Government Support \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

3 Student Fees \$0 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only Student Fees	Women's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

4 Direct Institutional Support \$55,073,047 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only		Women's Teams Only	
	Direct Institutional Support		Direct Institutional Support	Not Allocated by Gender Direct Institutional Support
Baseball	27,398			
Basketball	20,892		23,198	
Field Hockey			26,823	
Football	29,361,207			
Golf			1,516	
Gymnastics			16,653	
Lacrosse			13,033	
Soccer			7,852	
Softball			7,977	
Track and Field, X-Country	18,955		3,971	
Volleyball			20,522	
Wrestling	5,970			
Others				
Subtotal All Teams	29,434,422		121,545	0
Revenue Not Related to Specific Teams			523	25,516,557
Total Revenue	29,434,422		122,068	25,516,557

5 Less - Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

6 Indirect Institutional Support

\$111,685 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			111,685
Total Revenue	0	0	111,685

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees \$2,699,322 Input revenue received from participation in away games. This includes payments received due to game cancellations.

Revenues by Source	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	17,500		
Basketball	275,000		
Field Hockey			
Football	2,400,000		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball		4,000	
Track and Field, X-Country	1,411	1,411	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,693,911	5,411	0
Revenue Not Related to Specific Teams			
Total Revenue	2,693,911	5,411	0

8 Contributions \$1,759,577 Input contributions **provided and used by athletics** in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only Contributions	Women's Teams Only Contributions	Not Allocated by Gender Contributions
Baseball	30,285		
Basketball	30,996	50,511	
Field Hockey		11,333	
Football	1,287,354		
Golf		30,179	
Gymnastics		14,136	
Lacrosse		19,488	
Soccer		4,947	
Softball		25,501	
Track and Field, X-Country	23,136	6,821	
Volleyball		16,163	
Wrestling	38,450		
Others			
Subtotal All Teams	1,410,221	179,079	0
Revenue Not Related to Specific Teams		184	170,093
Total Revenue	1,410,221	179,263	170,093

9 In-Kind \$565,909 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball	33,500		
Basketball	38,260	39,797	
Field Hockey		20,800	
Football	89,083		
Golf		40,434	
Gymnastics		10,035	
Lacrosse		18,723	
Soccer		18,400	
Softball		20,325	
Track and Field, X-Country	29,158	29,158	
Volleyball		12,640	
Wrestling	20,210		
Others			
Subtotal All Teams	210,211	210,312	0
Revenue Not Related to Specific Teams			145,386
Total Revenue	210,211	210,312	145,386

10 Compensation and Benefits \$59,029 Input all benefits provided by a third party and contractually provided by a third party guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	Not Allocated by Gender Compensation and Benefits provided by a third party
Baseball	1,500		
Basketball	6,490	7,553	
Field Hockey		1,000	
Football	7,567		
Golf		1,000	
Gymnastics		650	
Lacrosse		1,277	
Soccer		1,600	
Softball		1,228	
Track and Field, X-Country	842	842	
Volleyball		2,360	
Wrestling	2,040		
Others			
Subtotal All Teams	18,439	17,510	0
Revenue Not Related to Specific Teams			23,080
Total Revenue	18,439	17,510	23,080

11 Media Rights \$0 Input **all** revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only Media Rights	Women's Teams Only Media Rights	Not Allocated by Gender Media Rights
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

12 NCAA \$813,959 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only NCAA Distributions	Women's Teams Only NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country	3,162	3,162	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	3,162	3,162	0
Revenue Not Related to Specific Teams			807,635
Total Revenue	3,162	3,162	807,635

13 Conference Distributions (Non Media and Non Bowl) \$1,647,463 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			1,647,463
Total Revenue	0	0	1,647,463

13A Conference \$350,000 Input conference distributions of revenue generated by a post-season bowl to conference members. (Football Only)  
 Distributions of Bowl  
 Generated Revenue

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Revenues by Source	Men's Teams Only Conference Distributions of Bowl Generated Revenue	Women's Teams Only Conference Distributions of Bowl Generated Revenue	Not Allocated by Gender Conference Distributions of Bowl Generated Revenue
Baseball			
Basketball			
Field Hockey			
Football	350,000		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	350,000	0	0
Revenue Not Related to Specific Teams			
Total Revenue	350,000	0	0

14 Program, Novelty, Parking and Concession Sales \$185,594 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	208		
Basketball	14,015	10,321	
Field Hockey			
Football	64,566		
Golf			
Gymnastics		2,242	
Lacrosse			
Soccer			
Softball		12,443	
Track and Field, X- Country			
Volleyball			
Wrestling	90		
Others			
Subtotal All Teams	78,879	25,006	0
Revenue Not Related to Specific Teams			81,709
Total Revenue	78,879	25,006	81,709

15 Royalties, Licensing, Advertisement and Sponsorships

\$668,368 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Field Hockey			
Football	100,000		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	100,000	0	0
Revenue Not Related to Specific Teams			568,368
Total Revenue	100,000	0	568,368

16 Sports Camp Revenues \$44,129 Input amounts received by the athletics department for sports camps and clinics.

Revenues by Source	Men's Teams Only Sports Camp Revenues	Women's Teams Only Sports Camp Revenues	Not Allocated by Gender Sports Camp Revenues
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics		4,068	
Lacrosse		1	
Soccer		5,375	
Softball		27,000	
Track and Field, X-Country	2,048	2,049	
Volleyball		3,588	
Wrestling			
Others			
Subtotal All Teams	2,048	42,081	0
Revenue Not Related to Specific Teams			
Total Revenue	2,048	42,081	0

17 Athletics Restricted Endowment and Investments Income \$16,505 Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	2,500		
Basketball			
Field Hockey			
Football	100		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,600	0	0
Revenue Not Related to Specific Teams			13,905
Total Revenue	2,600	0	13,905

18 Other Operating Revenue \$424,500 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	8,800		
Basketball		7,646	
Field Hockey		400	
Football	8,629		
Golf		10,500	
Gymnastics		1,290	
Lacrosse		2,580	
Soccer			
Softball		216	
Track and Field, X-Country	4,768	4,768	
Volleyball		8,668	
Wrestling			
Others			
Subtotal All Teams	22,197	36,068	0
Revenue Not Related to Specific Teams			366,235
Total Revenue	22,197	36,068	366,235

19 Bowl Revenues \$10,263 Input all amounts received related to participation in a post-season bowl game, including (Football Only):

- Expense reimbursements.
- Ticket sales.

Revenues by Source	Men's Teams Only Bowl Revenues	Women's Teams Only Bowl Revenues	Not Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Field Hockey			
Football	10,263		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	10,263	0	0
Revenue Not Related to Specific Teams			
Total Revenue	10,263	0	0

Total Operating Revenues \$65,167,264 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	121,691		
Basketball	473,825	192,340	
Field Hockey		60,356	
Football	34,256,245		
Golf		83,629	
Gymnastics		51,665	
Lacrosse		55,102	
Soccer		38,174	
Softball		98,690	
Track and Field, X-Country	84,003	52,705	
Volleyball		69,613	
Wrestling	73,805		
Others			
Subtotal All Teams	35,009,569	702,274	0
Revenue Not Related to Specific Teams		707	29,454,714
Total Revenue	35,009,569	702,981	29,454,714

20 Athletic Student Aid *Total Dollar Amount* \$6,158,275 Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

*Total Equivalencies Awarded* 218.53

*Total Students Receiving Aid* 367

### Male Athlete Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2019-2020 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Baseball	9.67	2.01	11.68	28	324,444
Basketball	12.73	0	12.73	14	344,767
Football	74.68	4.12	78.8	92	2,030,003
Track and Field, X-Country	7.65	0.71	8.36	22	230,794
Wrestling	9.58	0	9.58	24	262,509
Expenses Not Related to Specific Teams					
Totals	114.31	6.84	121.15	180	3,192,517

## Female Athlete Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2019-2020 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Basketball	11.16	0	11.16	12	297,778
Field Hockey	10.56	0	10.56	21	326,716
Golf	4.77	0	4.77	7	126,898
Gymnastics	9.85	0	9.85	12	263,226
Lacrosse	9.75	1.79	11.54	35	376,153
Soccer	12.62	1.9	14.52	32	412,357
Softball	9.65	1.08	10.73	21	287,608
Track and Field, X-Country	12.17	1.52	13.69	34	392,156
Volleyball	9.99	0.57	10.56	13	293,531
Expenses Not Related to Specific Teams					
Totals	90.52	6.86	97.38	187	2,776,423

## Not Allocated by Gender Scholarships

<b>Sport</b>	<b>Athletic Aid Equivalency (A)</b>	<b>Exhausted Eligibility or Medical Equivalency (B)</b>	<b>Total Equivalencies Awarded in 2019-2020 (A+B)</b>	<b>Number of Students Receiving Athletic Aid</b>	<b>Total Dollar Amount</b>
Expenses Not Related to Specific Teams					189,335
Totals	0	0	0	0	189,335

21 Guarantees \$792,752 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

Expenses by Object of Expenditure	Men's Teams Only Guarantees	Women's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball	188,594		
Field Hockey			
Football	600,000		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball		4,158	
Wrestling			
Others			
Subtotal All Teams	788,594	4,158	0
Expenses Not Related to Specific Teams			
Total Expenses	788,594	4,158	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities      \$6,959,675

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

  - Gross wages and bonuses.
  - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party      \$33,384

Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:

  - Car stipend.
  - Country club membership.
  - Allowances for clothing, housing, entertainment.
  - Speaking fees.
  - Camps compensation.
  - Media income.
  - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

### Men's Teams Coaching Expenses

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1	171,251		2	2	157,493	1,500
Basketball	1	1	512,477	4,000	3	3	408,684	2,190

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Football	1	1	819,469	1,000	14	12	1,649,193	4,527
Track and Field, X-Country	1	0.5	66,668	452	5	2.5	196,071	390
Wrestling	1	1	179,005	500	2	2	129,113	1,540
Subtotal All Teams	5	4.5	1,748,870	5,952	26	21.5	2,540,554	10,147
Expenses Not Related to Specific Teams								
Total Expenses			1,748,870	5,952			2,540,554	10,147

Women's Teams Coaching Expenses

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1	495,325	6,000	3	3	336,665	1,328
Field Hockey	1	1	103,697	1,000	2	1.5	81,423	
Golf	1	1	100,576	1,000	1	0.5	24,090	
Gymnastics	1	1	165,508	500	2	2	119,667	150
Lacrosse	1	1	127,763	999	2	1.5	84,537	278
Soccer	1	1	119,490	1,000	2	2	106,580	600
Softball	1	1	120,355	1,000	2	2	123,886	228
Track and Field, X-Country	1	0.5	67,743	453	5	2.5	182,691	389
Volleyball	1	1	155,196	2,000	2	2	155,059	360

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Number of Positions	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Subtotal All Teams	9	8.5	1,455,653	13,952	21	17.0	1,214,598	3,333
Expenses Not Related to Specific Teams								
Total Expenses			1,455,653	13,952			1,214,598	3,333

24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities \$5,220,315 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party \$25,645 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
Baseball						
Basketball	57,926	300	65,740	225		
Field Hockey						
Football	510,104	2,040				
Golf						
Gymnastics						
Lacrosse						
Soccer						
Softball						
Track and Field, X-Country						
Volleyball			630			
Wrestling	180					
Others						
Subtotal All Teams	568,210	2,340	66,370	225	0	0
Expenses Not Related to Specific Teams					4,585,735	23,080
Total Expenses	568,210	2,340	66,370	225	4,585,735	23,080

26 Severance Payments \$44,688 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams OnlyNot Allocated by Gender		
	Severance Payments	Severance Payments	Severance Payments
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics		13,469	
Lacrosse			
Soccer			
Softball		6,937	
Track and Field, X-Country	12,141	12,141	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	12,141	32,547	0
Expenses Not Related to Specific Teams			
Total Expenses	12,141	32,547	0

27 Recruiting \$567,605 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Recruiting	Recruiting	Recruiting
Baseball	11,217		
Basketball	81,821	39,676	
Field Hockey		3,451	
Football	264,561		
Golf		2,442	
Gymnastics		7,039	
Lacrosse		7,813	
Soccer		32,278	
Softball		6,829	
Track and Field, X-Country	14,576	15,193	
Volleyball		10,277	
Wrestling	15,739		
Others			
Subtotal All Teams	387,914	124,998	0
Expenses Not Related to Specific Teams			54,693
Total Expenses	387,914	124,998	54,693

28 Team \$2,000,790 Input air and ground travel, lodging, meals and incidentals (including housing costs  
 Trave incurred during school break period) for competition related to preseason, regular season  
 1 and non-bowl postseason. Amounts incurred for food and lodging for housing the team  
 before a home game also should be included. Use of the institution's own vehicles or  
 airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Team Travel	Team Travel	Team Travel
Baseball	108,664		
Basketball	268,206	233,238	
Field Hockey		68,746	
Football	736,833		
Golf		47,887	
Gymnastics		63,908	
Lacrosse		44,212	
Soccer		60,485	
Softball		88,438	
Track and Field, X-Country	40,916	44,537	
Volleyball		124,074	
Wrestling	64,119		
Others			
Subtotal All Teams	1,218,738	775,525	0
Expenses Not Related to Specific Teams			6,527
Total Expenses	1,218,738	775,525	6,527

29 Sports Equipment, Uniforms and Supplies \$1,327,014 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	80,149		
Basketball	48,944	43,296	
Field Hockey		31,762	
Football	484,493		
Golf		93,144	
Gymnastics		36,215	
Lacrosse		55,001	
Soccer		65,222	
Softball		57,226	
Track and Field, X-Country	56,934	50,685	
Volleyball		25,176	
Wrestling	42,637		
Others			
Subtotal All Teams	713,157	457,727	0
Expenses Not Related to Specific Teams		184	155,946
Total Expenses	713,157	457,911	155,946

30 Game Expense s \$862,614 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Game Expenses	Women's Teams Only Game Expenses	Not Allocated by Gender Game Expenses
Baseball	4,858		
Basketball	175,601	131,375	
Field Hockey		11,782	
Football	435,801		
Golf		866	
Gymnastics		20,539	
Lacrosse		4,141	
Soccer		11,420	
Softball		1,570	
Track and Field, X-Country	2,797	816	
Volleyball		32,096	
Wrestling	21,779		
Others			
Subtotal All Teams	640,836	214,605	0
Expenses Not Related to Specific Teams			7,173
Total Expenses	640,836	214,605	7,173

31 Fund Raising, Marketing and Promotion \$295,865 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Fund Raising, Marketing and Promotion</b>	<b>Women's Teams Only Fund Raising, Marketing and Promotion</b>	<b>Not Allocated by Gender Fund Raising, Marketing and Promotion</b>
Baseball	9,308		
Basketball	26,619	28,561	
Field Hockey		3,275	
Football	51,591		
Golf		1,777	
Gymnastics		2,595	
Lacrosse		3,247	
Soccer		1,422	
Softball		4,468	
Track and Field, X-Country	4,757	1,300	
Volleyball		2,720	
Wrestling	3,245		
Others			
Subtotal All Teams	95,520	49,365	0
Expenses Not Related to Specific Teams			150,980
Total Expenses	95,520	49,365	150,980

32 Sports Camp Expenses \$37,983 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer		4,664	
Softball		5,278	
Track and Field, X-Country	39	150	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	39	10,092	0
Expenses Not Related to Specific Teams			27,852
Total Expenses	39	10,092	27,852

33 Spirit Groups \$112,558 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

Expenses by Object of Expenditure	Men's Teams Only Women's Teams Only Not Allocated by Gender		
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			112,558
Total Expenses	0	0	112,558

34 Athletic Facilities Debt Service, Leases and Rental Fee \$2,016,868 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball			
Field Hockey			
Football	100,000		
Golf		40,000	
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	100,000	40,000	0
Expenses Not Related to Specific Teams			1,876,868
Total Expenses	100,000	40,000	1,876,868

35 Direct Overhead and Administrative Expenses \$3,939,293 Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	17,671		
Basketball	7,393	6,820	
Field Hockey		7,666	
Football	64,365		
Golf		5,587	
Gymnastics		541	
Lacrosse		867	
Soccer		2,328	
Softball		6,366	
Track and Field, X-Country	438	1,170	
Volleyball		1,137	
Wrestling	780		
Others			
Subtotal All Teams	90,647	32,482	0
Expenses Not Related to Specific Teams			3,816,164
Total Expenses	90,647	32,482	3,816,164

36 Indirect Institutional Support \$111,685 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Field Hockey			
Football	7,500		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball		58,931	
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	7,500	58,931	0
Expenses Not Related to Specific Teams			45,254
Total Expenses	7,500	58,931	45,254

37 Medical Expenses and Insurance \$436,031 Input medical expenses and medical insurance premiums for student-athletes.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Medical Expenses and Insurance</b>	<b>Women's Teams Only Medical Expenses and Insurance</b>	<b>Not Allocated by Gender Medical Expenses and Insurance</b>
Baseball			
Basketball			
Field Hockey			
Football	10,542		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			448
Track and Field, X-Country	350	350	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	10,892	798	0
Expenses Not Related to Specific Teams			424,341
Total Expenses	10,892	798	424,341

38 Memberships and Dues \$270,787 Input memberships, conference and association dues.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	1,302		
Basketball	2,009	915	
Field Hockey		851	
Football	250		
Golf		300	
Gymnastics		560	
Lacrosse			
Soccer		495	
Softball		415	
Track and Field, X-Country	510	510	
Volleyball		365	
Wrestling	1,535		
Others			
Subtotal All Teams	5,606	4,411	0
Expenses Not Related to Specific Teams			260,770
Total Expenses	5,606	4,411	260,770

39 Student-Athlete Meals (non-travel) \$393,492 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	737		
Basketball	17,401	10,580	
Field Hockey		3,353	
Football	261,906		
Golf		639	
Gymnastics		10,561	
Lacrosse		3,711	
Soccer		7,619	
Softball		459	
Track and Field, X-Country	6,995	6,995	
Volleyball		7,955	
Wrestling	8,680		
Others			
Subtotal All Teams	295,719	51,872	0
Expenses Not Related to Specific Teams			45,901
Total Expenses	295,719	51,872	45,901

40 Other Operating Expenses \$1,282,137 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	10,641		
Basketball	19,108	31,957	
Field Hockey		9,134	
Football	166,991		
Golf		17,131	
Gymnastics		7,030	
Lacrosse		13,969	
Soccer		17,447	
Softball		14,893	
Track and Field, X-Country	12,602	19,593	
Volleyball		16,620	
Wrestling	18,984		
Others			
Subtotal All Teams	228,326	147,774	0
Expenses Not Related to Specific Teams			906,037
Total Expenses	228,326	147,774	906,037

41 Bowl Expenses \$633,704 Input all expenditures related to participation in a post-season bowl game, including (Football only):

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses	Women's Teams Only Bowl Expenses	Not Allocated by Gender Bowl Expenses
Baseball			
Basketball			
Field Hockey			
Football	633,704		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	633,704	0	0
Expenses Not Related to Specific Teams			
Total Expenses	633,704	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses \$117,967 Input all coaching bonuses related to participation in a post-season bowl game (Football only).

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Field Hockey			
Football	117,967		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	117,967	0	0
Expenses Not Related to Specific Teams			
Total Expenses	117,967	0	0

Total Operating Expenses

\$33,641,127 Total of Categories 20-41A.

<b>Expenses by Object of Expenditure</b>	<b>Men's Teams Only Total Operating Expenses</b>	<b>Women's Teams Only Total Operating Expenses</b>	<b>Not Allocated by Gender Total Operating Expenses</b>
Baseball	899,235		
Basketball	2,166,040	1,729,479	
Field Hockey		652,856	
Football	8,952,840		
Golf		462,337	
Gymnastics		711,508	
Lacrosse		722,691	
Soccer		843,407	
Softball		785,335	
Track and Field, X-Country	647,430	796,872	
Volleyball		831,354	
Wrestling	750,345		
Others			
Subtotal All Teams	13,415,890	7,535,839	0
Expenses Not Related to Specific Teams		184	12,689,214
Total Expenses	13,415,890	7,536,023	12,689,214

### Athletics Participation

Table 542 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Number of Participants		Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team		
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		40					
Basketball		17	12				
Cross Country		10	19				
Field Hockey			21				
Football		116					
Golf			9				
Gymnastics			17				
Lacrosse			32				
Soccer			32				
Softball			20				
Track, Indoor		30	48				
Track, Outdoor		24	46				
Volleyball			19				
Wrestling		30					
Others							
Total Participants		267	275	0	0	0	0
Participant Proportion		49.3%	50.7%				

Sport	Number of Participants			Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Unduplicated Count of Participants		267	275				

**Head Coaching Assignments - Men's Teams**

Table 2A

5 Table 2A - - - Head Coaches Assignments Men's Teams

Sport	Head Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Football	1		1					
Track and Field, X-Country						1	1	
Wrestling	1		1					
Others								
Coaching Position Totals	4	0	4	0	0	1	1	0

**Head Coaching Assignments - Women's Teams**

Table 2B

9 Table 2B - - - Head Coaches Assignments Women's Teams

Sport	Head Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Field Hockey					1		1	
Golf	1		1					
Gymnastics					1		1	
Lacrosse					1		1	
Soccer	1		1					
Softball					1		1	
Track and Field, X-Country						1	1	
Volleyball	1		1					
Others								
Coaching Position Totals	3	0	3	0	5	1	6	0

**Assistant Coaching Assignments - Men's Teams**

Table 3A

28 Table 3A - - - Assistant Coaches Assignments Men's Teams

Sport	Assistant Coaches of Men's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Football	10	4	10	4				
Track and Field, X-Country		4	4			1	1	
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	17	10	21	6	0	1	1	0

**Assistant Coaching Assignments - Women's Teams**

Table 3B

23 Table 3B - - Assistant Coaches Assignments Women's Teams

Sport	Assistant Coaches of Women's Teams							
	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Field Hockey					1	1	1	1
Golf						1		1
Gymnastics	1		1		1		1	
Lacrosse					1	2	1	2
Soccer	1		1		1		1	
Softball					2		2	
Track and Field, X-Country		4	4			1	1	
Volleyball	1		1		1	1	1	1
Others								
Coaching Position Totals	4	4	8	0	9	6	10	5

## Other Reporting Items

### AUP Data Categories:

- 50 - Excess Transfers to Institution:** \$0
- 51 - Conference Realignment Expenses:** \$0
- 52 - Total Athletics Related Debt:** \$9,810,227
- 53 - Total Institutional Debt:** \$144,685,000
- 54 - Athletics Dedicated Endowments:** \$1,143,279
- 55 - Institutional Endowments:** \$188,557,082
- 56 - Athletics Related Capital Expenditures:** \$2,017,198

### Other Data Categories:

- Institutional Expenses:** \$446,770,579
- Athletically-Related Facilities Annual Debt Service:** \$1,842,908
- Institution's Annual Debt Service:** \$12,164,213
- Institution's Education and General Expenses:** \$301,005,032
- Average Cost of Full Grant-in-Aid - In-State:** \$25,668
- Average Cost of Full Grant-in-Aid - Out-of-State:** \$25,668
- Average Cost of Attendance - In-State:** \$25,968
- Average Cost of Attendance - Out-of-State:** \$25,968
- Expenses Dedicated to Compliance:** \$255,102
- Name of Compliance Software Used:** ARMS
- Compliance FTEs:** 3

### Revenue Distribution - Sports Sponsored

**Distribution Year: 2021**

**Academic Year of Sport Sponsorship Information: 2019-20**

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Field Hockey	
x Football	x Softball	
x Men's Basketball	x Women's Basketball	
x Men's Cross Country	x Women's Cross Country	
x Men's Track, Indoor	x Women's Golf	
x Men's Track, Outdoor	x Women's Gymnastics	
x Men's Wrestling	x Women's Lacrosse	
	x Women's Soccer	
	x Women's Track, Indoor	
	x Women's Track, Outdoor	
	x Women's Volleyball	
<b>Total Men's Sports Sponsored: 7</b>	<b>Total Women's Sports Sponsored: 11</b>	<b>Total Mixed Sports Sponsored:</b>
<b>Current Year's Submission of Sports Sponsored: 18</b>	<b>Previous Year's Submission of Sports Sponsored: 18</b>	<b>Variance: 0</b>

## Revenue Distribution - Grants-in-Aid

Distribution Year: 2021

Academic Year of Grant-in-Aid Information: 2019-20

## Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	9.67	2.01	11.68	11.68
Basketball	12.73	0	12.73	12.73
Football	74.68	4.12	78.8	78.8
Track and Field, X- Country	7.65	0.71	8.36	8.36
Wrestling	9.58	0	9.58	9.58
<b>Total Men's</b>	114.31	6.84	121.15	121.15

## Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	11.16	0	11.16	11.16
Field Hockey	10.56	0	10.56	10.56
Golf	4.77	0	4.77	4.77
Gymnastics	9.85	0	9.85	9.85
Lacrosse	9.75	1.79	11.54	11.54
Soccer	12.62	1.9	14.52	14.52
Softball	9.65	1.08	10.73	10.73
Track and Field, X- Country	12.17	1.52	13.69	13.69
Volleyball	9.99	0.57	10.56	10.56
<b>Total Women's</b>	90.52	6.86	97.38	97.38

## Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Total Mixed	0	0	0	0

Prior Year Total Rev Dist Equivalencies (Total Reported)	Current Year Total Rev Dist Equivalencies (Total Reported)	Variance Between Prior and Current Year
230.03 (230.03)	218.53 (218.53)	-11.50 (-5.00%)

**Required explanation of -5.00% difference:**

Increase	Decrease
	Number of sports
	Tuition, fees, required course-related books, room and board (full grant amount)
x	Athletic grant amount (athletic aid amount)
	Student athletes receiving athletic aid
	Change in division by sport
	Move between FCS/FBS

**Variance explanation:** We decreased the number of credits awarded to student-athletes as well as lowered the average rate for room and board.

## Revenue Distribution - Pell Grants

Distribution Year: 2021

Academic Year of Pell Grant Information: 2019-20

## Men's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	4	4	0	18,280
Basketball	8	2	6	44,580
Football	55	55	0	285,957
Track and Field, X-Country	8	9	-1	33,960
Wrestling	9	11	-2	45,307
<b>Men's Total</b>	<b>84</b>	<b>81</b>	<b>3</b>	<b>428,084</b>

## Women's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	6	6	0	29,820
Field Hockey	2	1	1	6,377
Golf		0	0	
Gymnastics		1	-1	
Lacrosse	4	5	-1	9,480
Soccer	1	1	0	5,045
Softball	2	1	1	13,502
Track and Field, X-Country	6	11	-5	25,470
Volleyball	1	1	0	6,195
<b>Women's Total</b>	<b>22</b>	<b>27</b>	<b>-5</b>	<b>95,889</b>

## Mixed Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
<b>Mixed Total</b>	<b>0</b>		<b>0</b>	<b>0</b>

	<b>2019-20 Pell Grants</b>	<b>Prior Year Pell Grants</b>	<b>Variance Totals</b>	<b>Total Dollar Amount for SAs on Pell Grants</b>
<b>Total</b>	<b>106</b>	<b>108</b>	<b>-2</b>	<b>\$523,973</b>

## Comments

**Comments:**

### Miscellaneous Information

**Note: These values are calculated from data entered earlier in the system.**

Athletically  
Related  
Student Aid

Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$3,192,517
Women's Teams	\$2,776,423
Total Amount	\$5,968,940

Recruiting  
Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$387,914
Women's Teams	\$124,998

Total Amount	\$512,912
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Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$388,638	4.5	\$349,774	5
Women's Teams	\$171,253	8.5	\$161,739	9

Assistant Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	\$118,165	21.5	\$97,714	26
Women's Teams	\$71,447	17	\$57,838	21

**Statement of Revenues and Expenses  
For the fiscal year ended 2020 (UNAUDITED)**

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
<i>Revenues</i>							
1	Ticket Sales	\$577,476	\$88,172	\$53,314	\$16,354	\$2,598	\$737,914
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$0	\$0
4	Direct Institutional Support	\$29,361,207	\$20,892	\$23,198	\$150,670	\$25,517,080	\$55,073,047
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$111,685	\$111,685
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$2,400,000	\$275,000	\$0	\$24,322	\$0	\$2,699,322
8	Contributions	\$1,287,354	\$30,996	\$50,511	\$220,439	\$170,277	\$1,759,577
9	In-Kind	\$89,083	\$38,260	\$39,797	\$253,383	\$145,386	\$565,909
10	Compensation and Benefits provided by a third party	\$7,567	\$6,490	\$7,553	\$14,339	\$23,080	\$59,029
11	Media Rights	\$0	\$0	\$0	\$0	\$0	\$0
12	NCAA Distributions	\$0	\$0	\$0	\$6,324	\$807,635	\$813,959
13	Conference Distributions (Non Media and Non Bowl)	\$0	\$0	\$0	\$0	\$1,647,463	\$1,647,463
13A	Conference Distributions of Bowl Generated Revenue	\$350,000	\$0	\$0	\$0	\$0	\$350,000
14	Program, Novelty, Parking and Concession Sales	\$64,566	\$14,015	\$10,321	\$14,983	\$81,709	\$185,594
15	Royalties, Licensing, Advertisement and Sponsorships	\$100,000	\$0	\$0	\$0	\$568,368	\$668,368

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
16	Sports Camp Revenues	\$0	\$0	\$0	\$44,129	\$0	\$44,129
17	Athletics Restricted Endowment and Investments Income	\$100	\$0	\$0	\$2,500	\$13,905	\$16,505
18	Other Operating Revenue	\$8,629	\$0	\$7,646	\$41,990	\$366,235	\$424,500
19	Bowl Revenues	\$10,263	\$0	\$0	\$0	\$0	\$10,263
	<b>Total Operating Revenues</b>	<b>\$34,256,245</b>	<b>\$473,825</b>	<b>\$192,340</b>	<b>\$789,433</b>	<b>\$29,455,421</b>	<b>\$65,167,264</b>
<i>Expenses</i>							
20	Athletic Student Aid	\$2,030,003	\$344,767	\$297,778	\$3,296,392	\$189,335	\$6,158,275
21	Guarantees	\$600,000	\$188,594	\$0	\$4,158	\$0	\$792,752
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$2,468,662	\$921,161	\$831,990	\$2,737,862	\$0	\$6,959,675
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$5,527	\$6,190	\$7,328	\$14,339	\$0	\$33,384
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$510,104	\$57,926	\$65,740	\$810	\$4,585,735	\$5,220,315
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$2,040	\$300	\$225	\$0	\$23,080	\$25,645
26	Severance Payments	\$0	\$0	\$0	\$44,688	\$0	\$44,688
27	Recruiting	\$264,561	\$81,821	\$39,676	\$126,854	\$54,693	\$567,605
28	Team Travel	\$736,833	\$268,206	\$233,238	\$755,986	\$6,527	\$2,000,790
29	Sports Equipment, Uniforms and Supplies	\$484,493	\$48,944	\$43,296	\$594,151	\$156,130	\$1,327,014
30	Game Expenses	\$435,801	\$175,601	\$131,375	\$112,664	\$7,173	\$862,614
31	Fund Raising, Marketing and Promotion	\$51,591	\$26,619	\$28,561	\$38,114	\$150,980	\$295,865
32	Sports Camp Expenses	\$0	\$0	\$0	\$10,131	\$27,852	\$37,983

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
33	Spirit Groups	\$0	\$0	\$0	\$0	\$112,558	\$112,558
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$100,000	\$0	\$0	\$40,000	\$1,876,868	\$2,016,868
35	Direct Overhead and Administrative Expenses	\$64,365	\$7,393	\$6,820	\$44,551	\$3,816,164	\$3,939,293
36	Indirect Institutional Support	\$7,500	\$0	\$0	\$58,931	\$45,254	\$111,685
37	Medical Expenses and Insurance	\$10,542	\$0	\$0	\$1,148	\$424,341	\$436,031
38	Memberships and Dues	\$250	\$2,009	\$915	\$6,843	\$260,770	\$270,787
39	Student-Athlete Meals (non-travel)	\$261,906	\$17,401	\$10,580	\$57,704	\$45,901	\$393,492
40	Other Operating Expenses	\$166,991	\$19,108	\$31,957	\$158,044	\$906,037	\$1,282,137
41	Bowl Expenses	\$633,704	\$0	\$0	\$0	\$0	\$633,704
41A	Bowl Expenses - Coaching Compensation/ Bonuses	\$117,967	\$0	\$0	\$0	\$0	\$117,967
	<b>Total Operating Expenses</b>	<b>\$8,952,840</b>	<b>\$2,166,040</b>	<b>\$1,729,479</b>	<b>\$8,103,370</b>	<b>\$12,689,398</b>	<b>\$33,641,127</b>
	<b>Excess (Deficiencies) of Revenues Over (Under) Expenses</b>	<b>\$25,303,405</b>	<b>-\$1,692,215</b>	<b>-\$1,537,139</b>	<b>-\$7,313,937</b>	<b>\$16,766,023</b>	<b>\$31,526,137</b>